## Web Marketing

Design – SEO – Blogging – Social Media

Chris Hebel 6/7/16



### The E-Myth

The myth that most people who start small businesses are entrepreneurs.

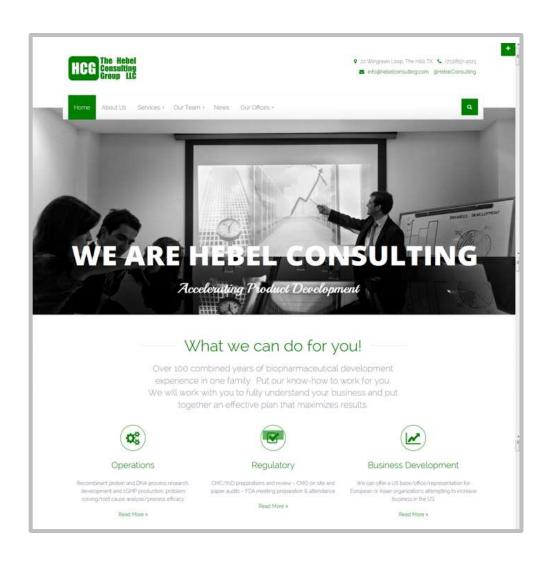
They are not entrepreneurs... They are technicians.

The fatal assumption that an individual who understands the technical work of a business can successfully run a business that does that technical work.

- Technician Manager Entrepreneur
- Work on your business, not in it
- Can't manage people, can only manage processes
- Franchise your business



### The Hebel Consulting Group



# Biopharmaceutical Development Consulting

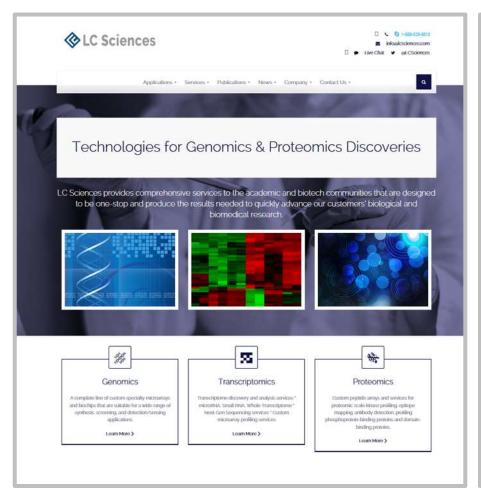
- Drug Development
- Process Scale-Up
- GMP Facility Design
- Regulatory Filings
- Quality Assurance Audits

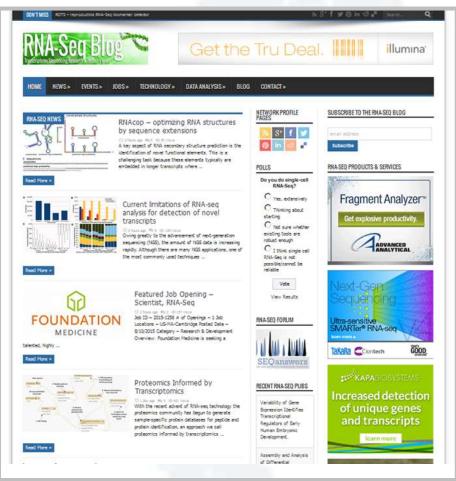


### Go Big – Online Presence Creation

#### Web Design

#### **Blog Advertising**









### Go Big - Online Presence Creation

#### www.twisterbiotech.com



#### www.lcsciences.com



#### www.visigenbiotech.com



#### www. cypress-texas-real-estate.com



#### www.scientificsalessolutions.com





### Go Big - Online Presence Creation





### Agenda



### Web Design

Design Trends - Wordpress Rich Media - Coding



#### SEO

Hummingbird
Sitemaps – Webmaster Tools



### Blogging

Benefits of Blogging RSS - Newsletters



Social Media



### **Basic Website Setup**

# **Domain Name Registration**Web Registrar

# Webhosting Account Internet Service Provider

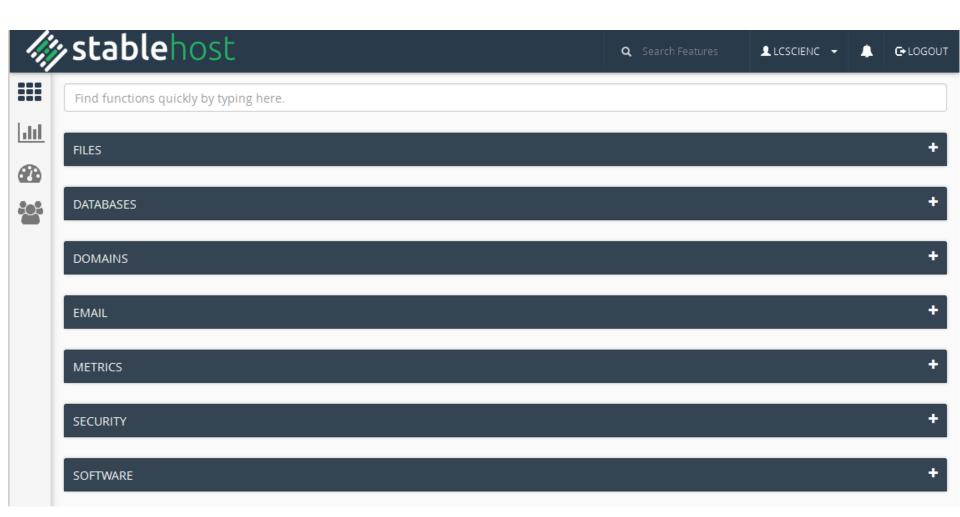
- Stablehost
- Bluehost
- Dreamhost
- HostGator
- Go Daddy
- Just Host

#### **Types of Accounts**

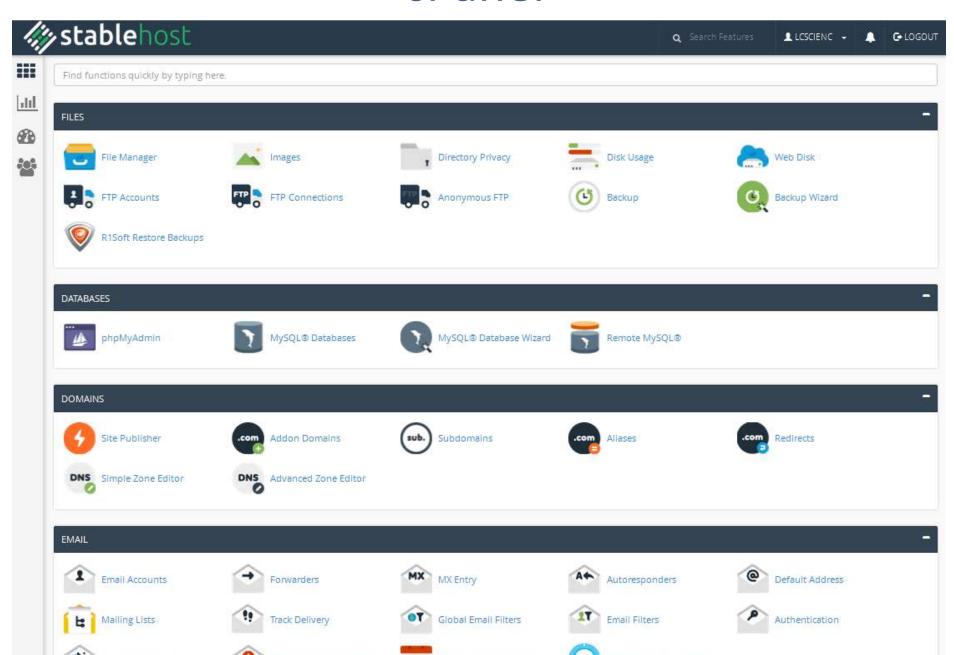
- Unlimited Monthly Data Transfers
- Shared Hosting
- VPS Hosting
- Dedicated Hosting
- Managed WordPress Hosting



### cPanel



### cPanel



- Function
- Aesthetics
- Search Engine Optimization (SEO)



#### **Functions**

- Branding
- Lead Generation
- News Information
- Search Data
- E-commerce



#### **Design Trends**

Flat







- Flat
- Responsive





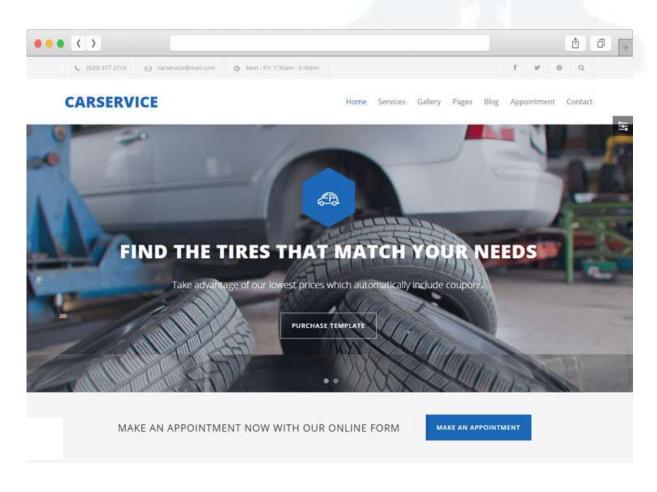
- Flat
- Responsive
- Long Scroll





#### **Design Trends**

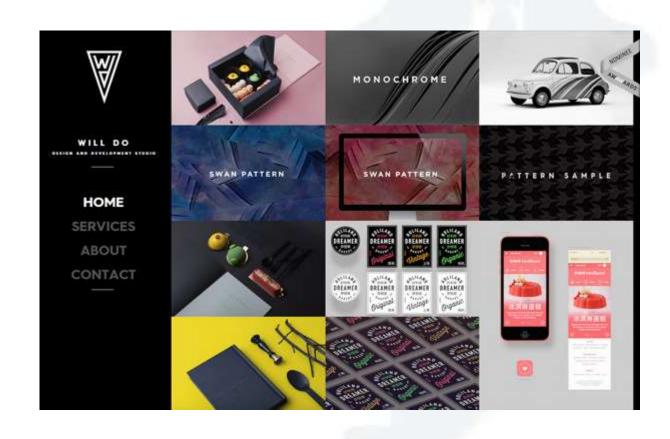
- Flat
- Responsive
- Long Scroll
- Sliders





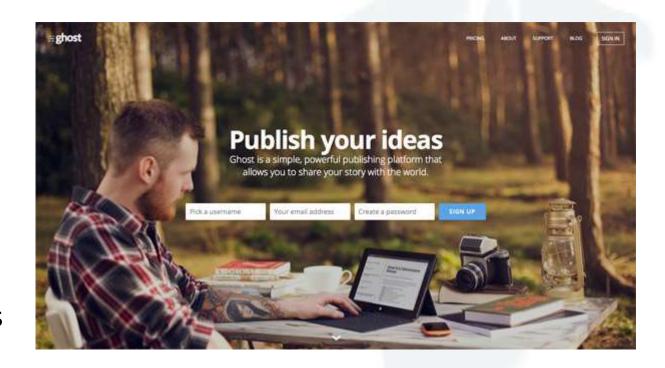
WHY CHOOSE US?

- Flat
- Responsive
- Long Scroll
- Sliders
- Card Layout



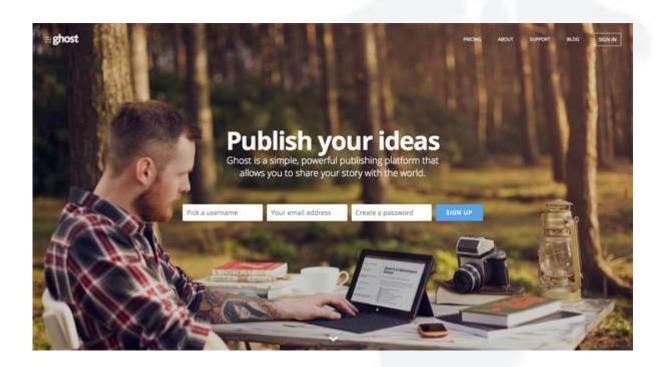


- Flat
- Responsive
- Long Scroll
- Sliders
- Card Layout
- Hero Images





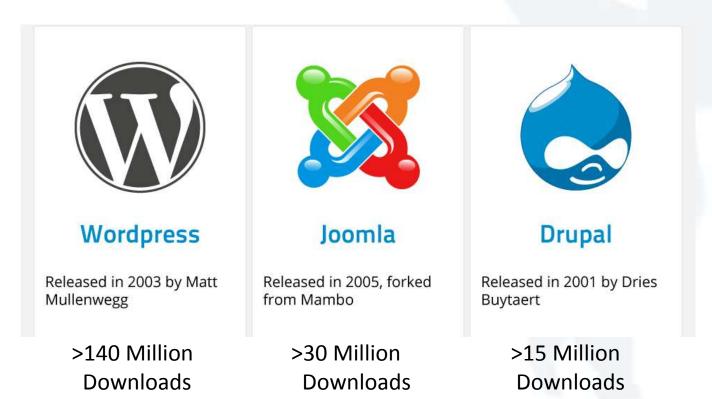
- Flat
- Responsive
- Long Scroll
- Sliders
- Card Layout
- Hero Images
- Animations
- Menu Formats



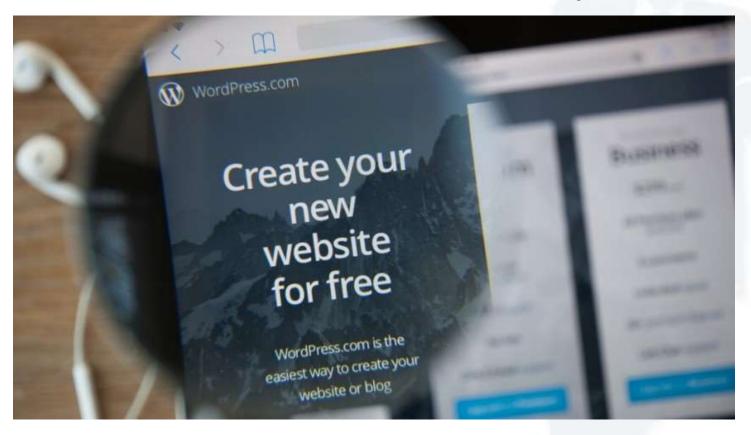


### Content Management Systems (CMS)

- WordPress Best pick for beginners, works well for small to medium sized websites, blogs and stores.
- <u>Joomla</u> Great for e-commerce type of sites, but require at least some level of technical coding.
- <u>Drupal</u> The most difficult one, but also the most powerful CMS.



#### 25% of All Websites Are Now on Wordpress

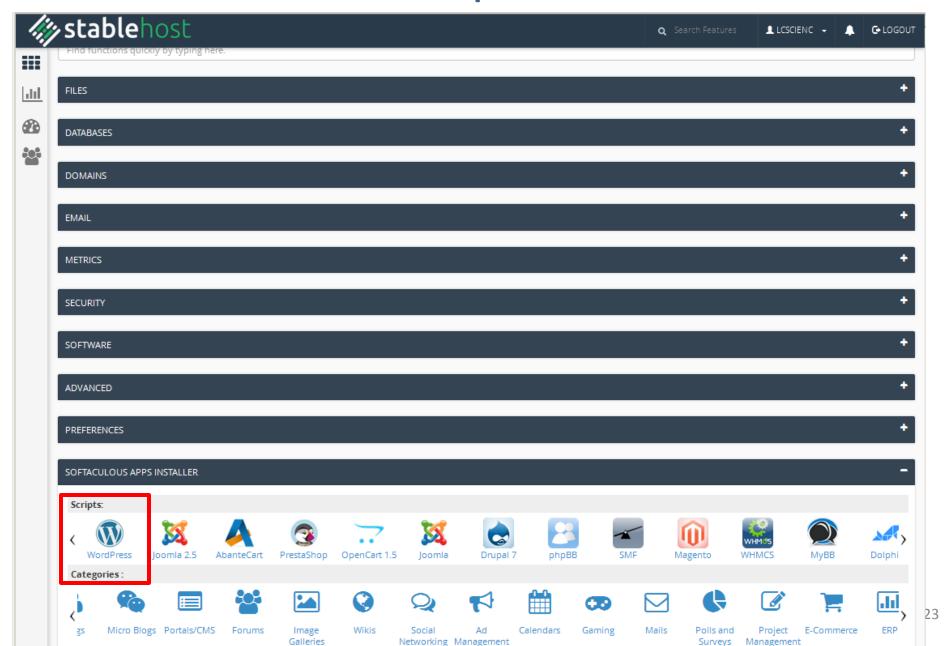


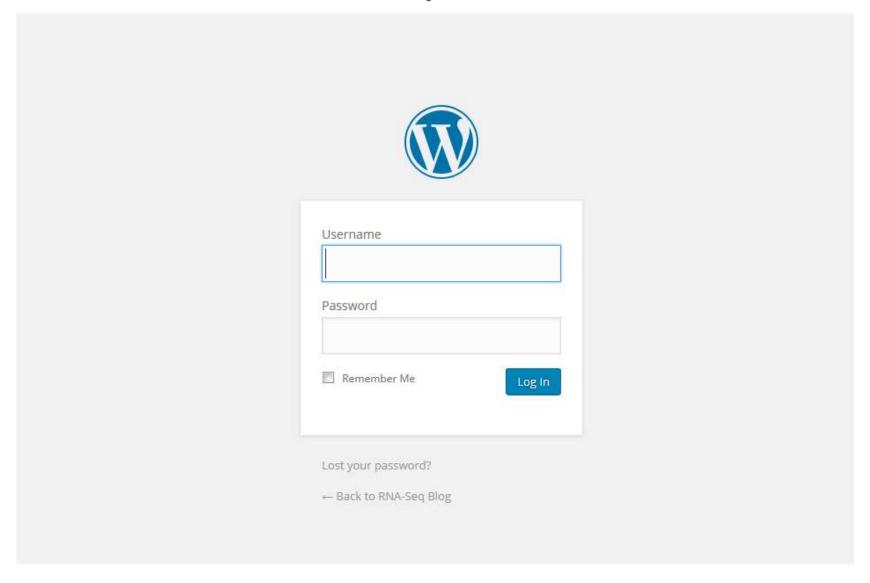
World Wide Web Technology Surveys (W3Techs) announces that a recent survey of websites has shown that WordPress, the popular open source publishing platform, is being used in over 25 percent of all websites. That's not just 25 percent of all those using a service but all websites. (Nov 2015)

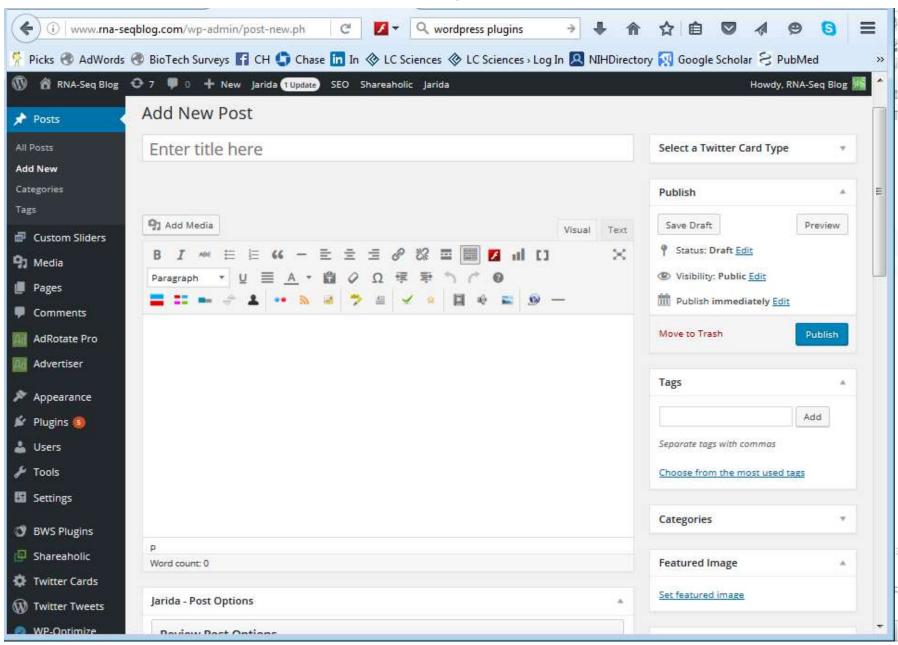
The five steps to install WordPress...

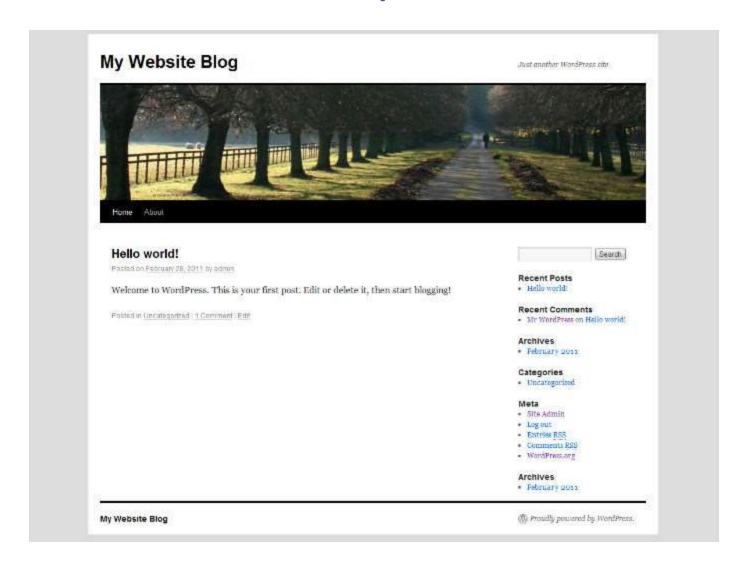
- Download the latest version of WordPress from WordPress.org.
- Upload those files to your web server, using FTP.
- Create a MySQL database and user for WordPress.
- Configure WordPress to connect to the newly-created database.
- Complete the installation and setup your new website!

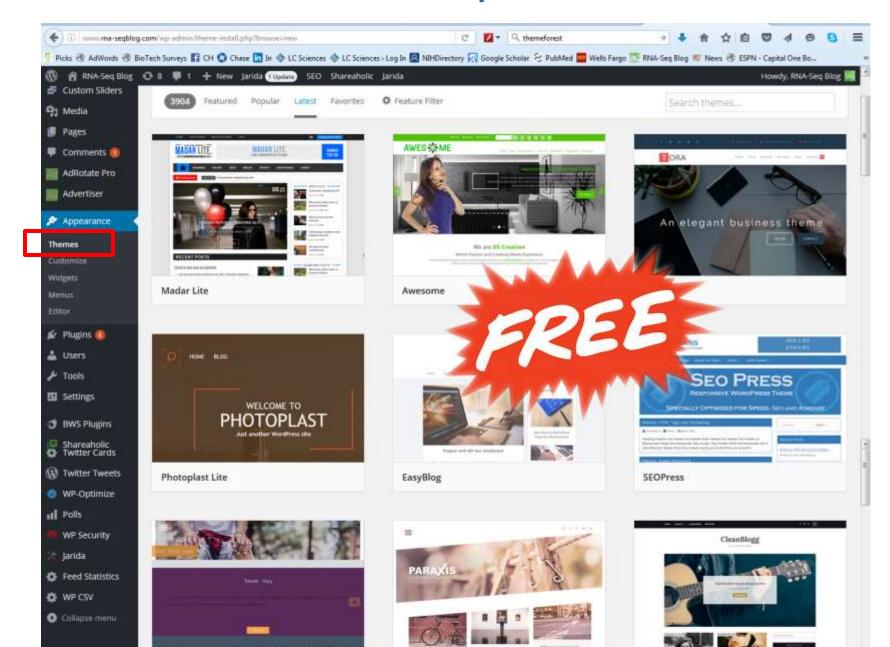


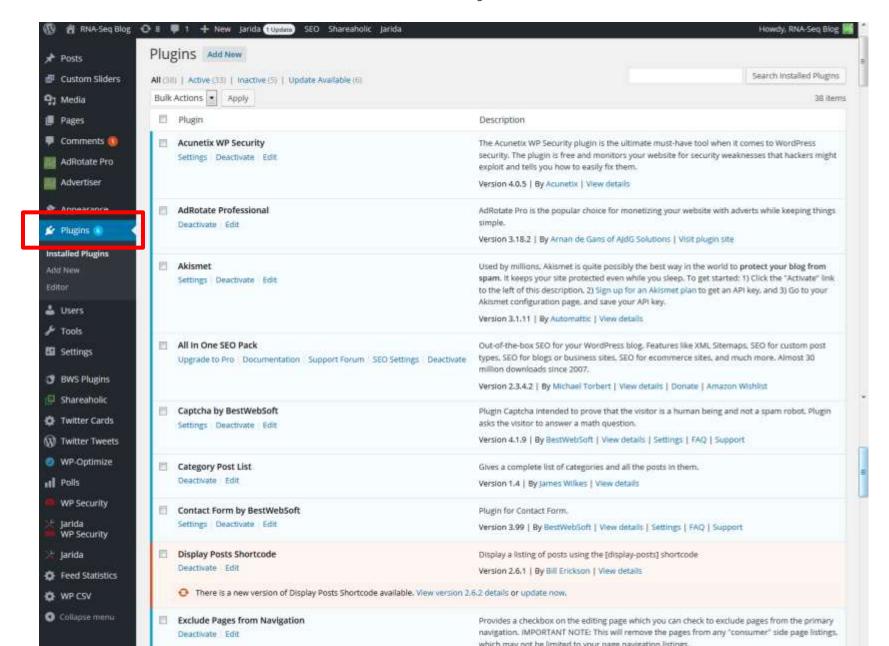






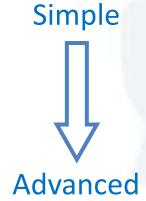






### **Website Customization / Coding**

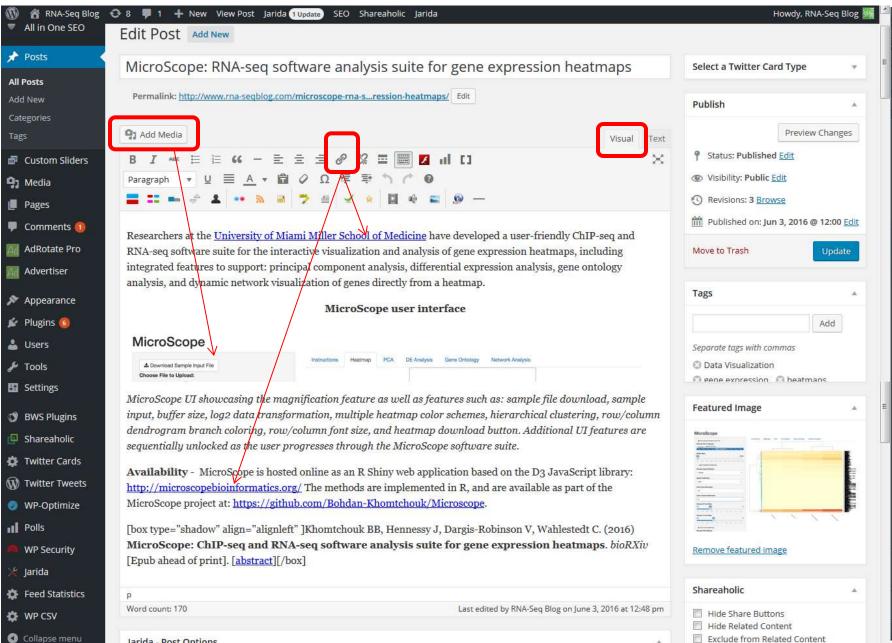
- Wordpress backend GUI
- Shortcode
- HTML
- PHP



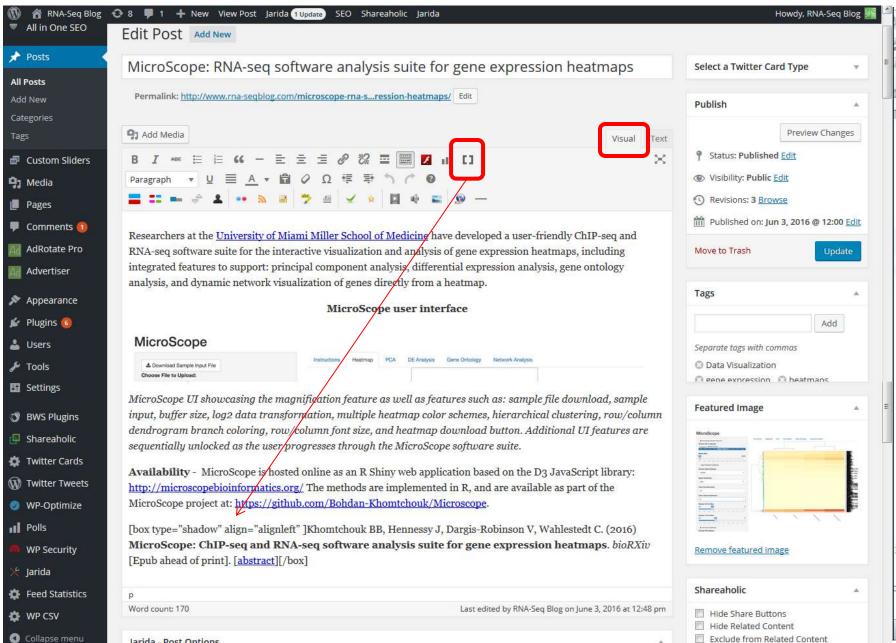
Coding assistance - Codeable



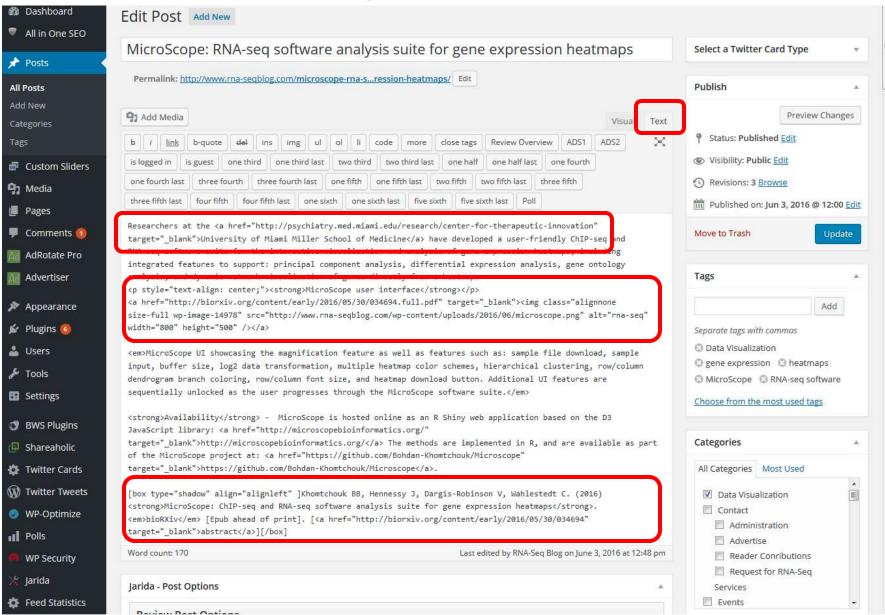
## Wordpress - GUI



## Wordpress - Shortcode



### Wordpress - HTML



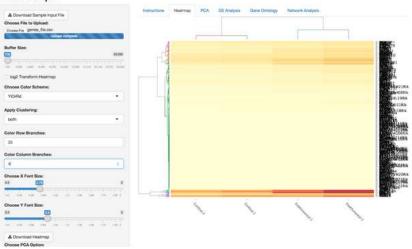
## MicroScope: RNA-seq software analysis suite for gene expression heatmaps

Posted by: RNA-Seq Blog in Data Visualization 3 days ago 9 571 Views

Researchers at the University of Miami Miller School of Medicine have developed a user-friendly ChIP-seq and RNA-seq software suite for the interactive visualization and analysis of gene expression heatmaps, including integrated features to support: principal component analysis, differential expression analysis, gene ontology analysis, and dynamic network visualization of genes directly from a heatmap.

#### MicroScope user interface

#### MicroScope

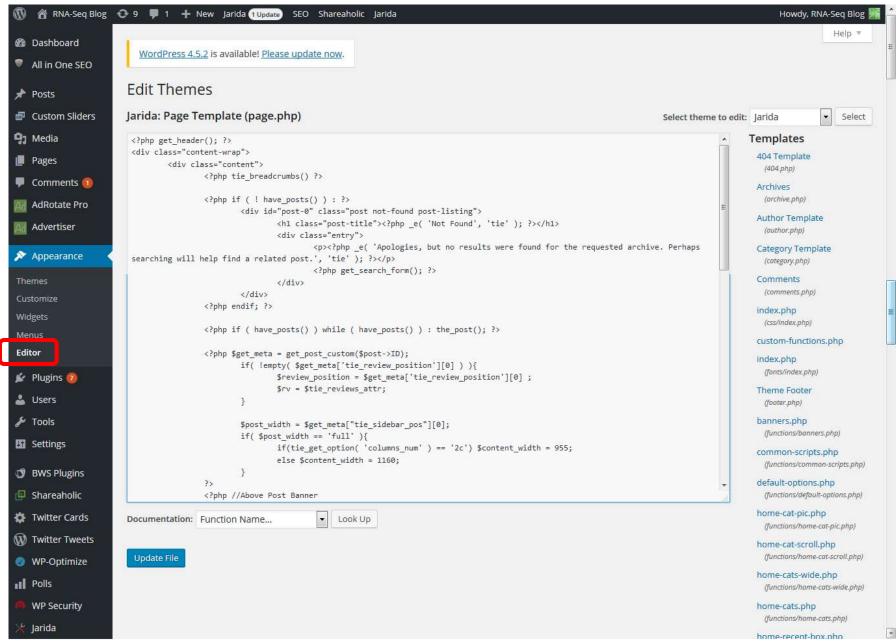


MicroScope VI showcasing the magnification feature as well as features such as: sample file download, sample input, buffer size, log2 data transformation, multiple heatmap color schemes, hierarchical clustering, row/column dendrogram branch coloring, row/column font size, and heatmap download button. Additional VII features are sequentially unlocked as the user progresses through the MicroScope software suite.

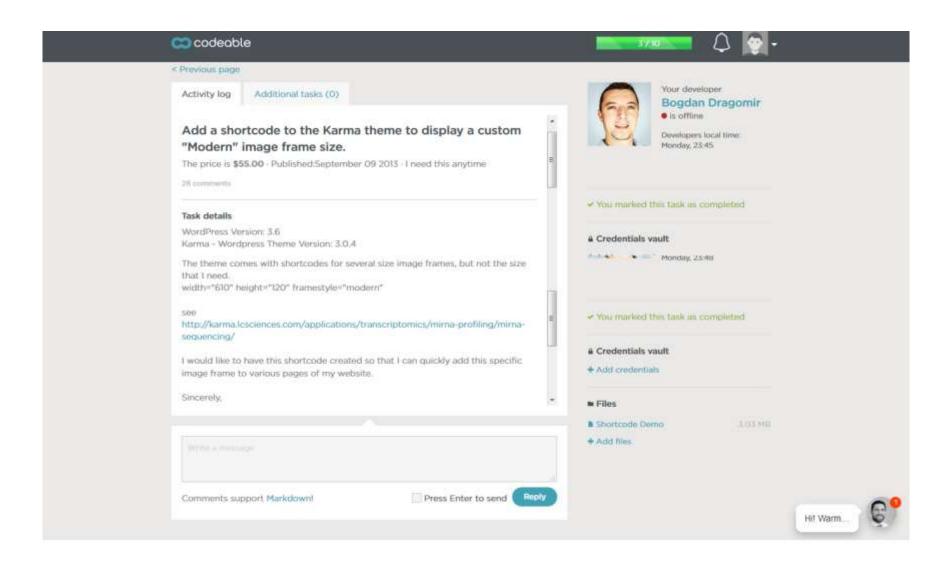
Availability — MicroScope is hosted online as an R Shiny web application based on the D3 JavaScript library: http://microscopebioinformatics.org/ The methods are implemented in R, and are available as part of the MicroScope project at: https://github.com/Bohdan-Khomtchouk/Microscope.

Khomtchouk BB, Hennessy J, Dargis-Robinson V, Wahlestedt C. (2016) MicroScope: ChIP-seq and RNA-seq software analysis suite for gene expression heatmaps. bioRXiv [Epub ahead of print]. [abstract]

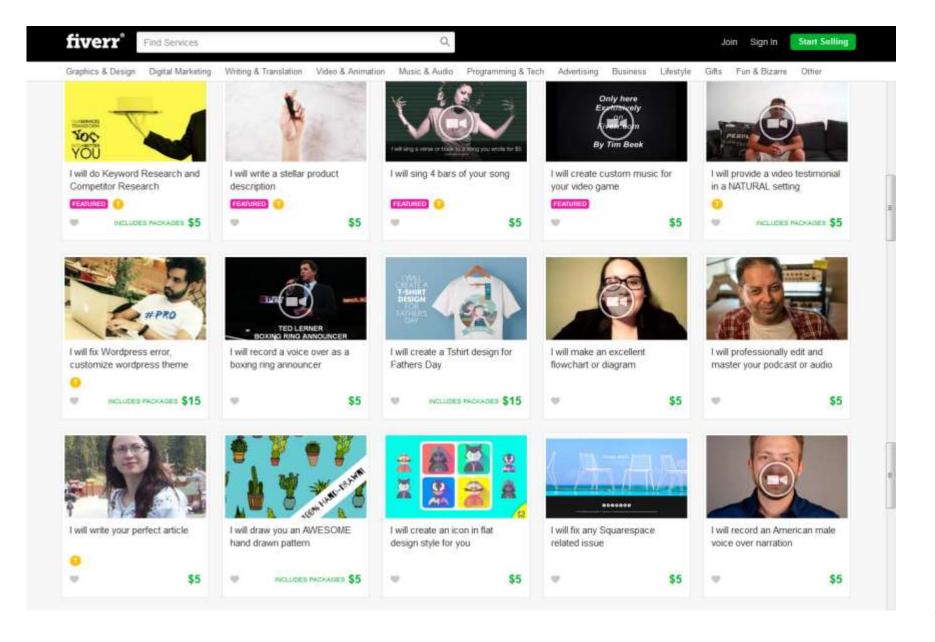
### Wordpress - PHP



### Codeable



### fiverr



## Web Design - Summary

1. Wordpress (Free)

2. Themes (\$40-\$60)

• <u>Themeforest</u>

<u>Template Monster</u>

3. Media

• Photodune (\$1-\$5 / image)

• <u>iStockphotos</u>

• <u>Videohive</u> (\$10-\$20 / clip)

4. Plugins (Free)

5. <u>Codeable</u> (bid system)

6. Fiverr (\$5 / service)



## Agenda



### Web Design

Design Trends - Wordpress Rich Media - Coding



### SEO

Hummingbird
My Business - Sitemaps



### Blogging

Benefits of Blogging RSS - Newsletters



Social Media



## Google's Search Algorithm

- <u>Panda</u> (2/11) Purpose was to try to show high-quality sites higher in search results and demote sites that may be of lower quality. (content vs keywords)
- <u>Penguin</u> (4/12) Goal of Penguin is to reduce the trust that Google has in sites that have cheated by creating unnatural backlinks in order to gain an advantage in the Google results.
- <u>Hummingbird</u> (10/13) A complete overhaul of the entire Google algorithm. Utilizes machine learning to better understand a user's query. User experience becomes key factor in rankings.



#### ON-THE-PAGE FACTORS

These elements are in the direct control of the publisher

CONT	ENT	
Cq	GOVELLA	Are pages well written & have substantial quality content?
Cr	RESEARCH	Have you researched the keywords people may use to find your content?
Cw	WORDS	Do pages use words & phrases you hope they'll be found fer?
Ce	ENGAGE	Do visitors spend time reading or "bounce" away quickly?
Cf	FRESH	Are pages fresh & about "hot" topics?
Vt	THEN	Is content "thin" or "shallow" & lacking substance?
Va	ADS	Is your content ad-heavy, especially "above the fold?"
HTML	1	
Ht	TITLES	Do HTML title tags contain keywords relevant to page topics?
Hd	DESCRIPTION	Do meta description tags describe what pages are about?
Hh	HEADERS	Do headlines & subheads use beader tags with relevant keywords?
Hs	STRUCTURE	Do pages use structured data to enhance listings?
Vs	STUTTING	Do you excessively use words you want pages to be found for?
Vh	HIDDEN	Do colors or design "hide" words you want pages to be found for?
ARCH	ITECTURE	
Ac	CRAWL	Can search engines easily "crant" pages on site?
Ad	DUPLICATE	Does site manage duplicate content issues well?
As	SPEED	Does site load quickly?
Au	URLS	Are URLs short & contain meaningful keywords to page topics?
Am	MOBILE	Does your site work well for mobile visitors, on smartphones and tablets
Vc	CLOAKING	Do you show search engines different pages than humans?

Va

#### THE PERIODIC TABLE OF SEO SUCCESS FACTORS

Search engine optimization — SEO — seems like alchemy to the uninitiated. But there's a science to it. Below are some important "ranking factors" and best practices that can lead to success with both search engines and searchers.

#### ON-THE-PAGE SEO OFF-THE-PAGE SEO CONTENT HTML ARCHITECTURE SOCIAL PERSONAL LINKS TRUST Ht Sr la Hd Ss Description Cw Hh Ph Hs Ce Ps ٧s

#### FACTORS WORK TOGETHER

All factors on the table are important, but those marked 3 carry more weight than 1 or 2. No single factor guarantees top rankings or success, but having several favorable ones increases the odds. Negative "violation" factors shown in red harm your chances.

### OFF-THE-PAGE FACTORS Elements belluenced by readers

LINK	S			
Lq	QUALITY	Are links from trusted, quality or respected web sites?		
Lt	TEXT	Do links pointing at pages use words you hope they'll be found for?		
Ln	NUMBER	Do many links point at your web pages?		
Vp	PAID	Have you purchased links in hopes of better rankings?		
VI	SPAN	Have you created many links by spar ming blogs, forums or other places?		
TRUS	ī—			
Ta	AUTHORITY	De links, shares & other factors make site a trusted authority?		
Th	HISTORY	Has site or its domain been around a long time, operating in same way?		
Ti	юсипту	Does site use means to verify its identity & that of authors?		
Vd	PIRACY	Has site been flagged for bosting pirated content?		
SOCI	AL			
Sr	REPUTATION	Do these respected on social networks share your content?		
Ss	SHARES	Do many share your content on social networks?		
PERS	ONAL			
Pc	COUNTRY	What country is someone located in?		
PI	LOCALITY	What city or local area is sameone located in?		
Ph	HISTORY	Has someone regularly visited your site or socially favored it?		
Ps	SOCIAL	Have your friends socially favored the site?		



## Factors Influencing SEO

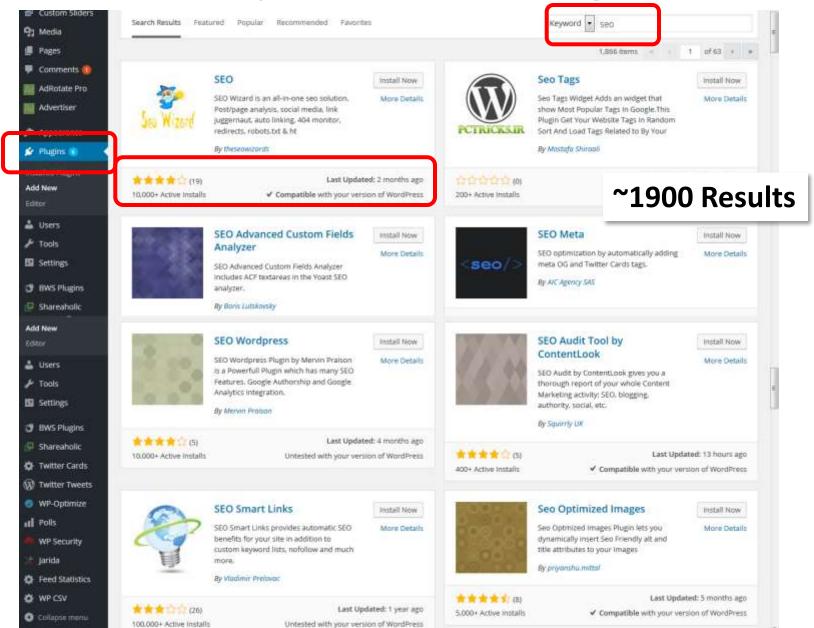
### On the Page SEO

- 1. Content
  - Dynamic Site
  - Rich Media videos
  - Keywords alt tags
- 2. Architecture
  - Crawl easy
  - Load speed
  - Duplicate content
  - Responsive
- 3. HTML
  - Clean code

### **Off the Page SEO**

- 1. Trust
  - Age of Domain
  - Bounce Rate
  - Authority links from authoritative sites / education-government
- 2. Links
  - Quality of inbound links - pagerank
- 3. Social
  - Is content shared on social media?
  - Quality of "likes"

## Wordpress – SEO Plugins



### Wordpress – SEO Plugins

### 1. All in One SEO Pack

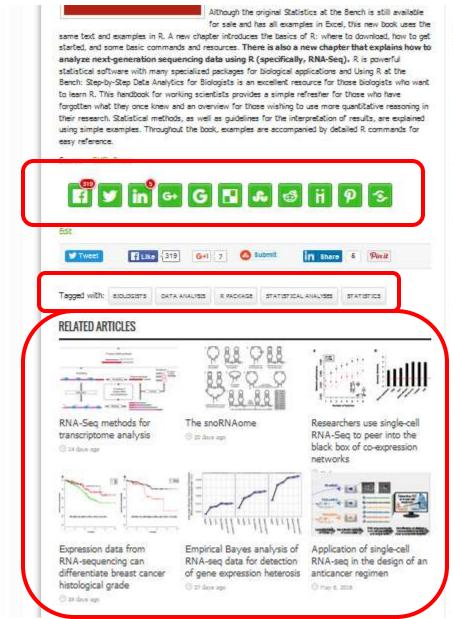
- Automatically optimizes your titles for Google and other search engines
- Generates META tags (page title, description, keywords) automatically

### 2. Shareaholic

- Share buttons
- Related content



### Wordpress – SEO Plugins



#### RECENT RNA-SEQ PUBS

Transcriptome Profiling Identifies Multiplexin as a target of SAGA Deubiquitinase Activity in Gla Required for Precise Axon Guidance During Drosophila Visual Development.

Single-Cell RNA-Seq Steps Up to the Growth Plate.

Genomic profiling of exogenous attacisic acid-responsive microRNAs in tomato (Solanum lycopersicum).

Transcriptome sequences spanning key developmental states as a resource for the study of the cestode Schistocephalus solidus, a threespine stickleback parasite.

RNA Editaction from Xenapus Auditory and Vestibular Organs for Malecular Cironing and Expression Profilling with RNA-Seq and Microanrays.

Sex differences in DNA methylation and expression in zebrafish brain; a test of an extended 'male sex drive' hypothesis.



#### Find and Order NGS Services:

- Guaranteed sequencing output
- Guaranteed turnaround time
- Expert support & supervision
- Competitive prices

### SEQUENCHER 5.4

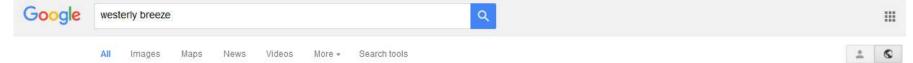
# Power with Simplicity Click Here

#### MOST SHARED POSTS

- A new handbook for biologists Using R at the Bench
   Disc Klass
- Analysis of the RNA content of the exosomes derived from blood serum and urine and its potential as biomarkers

- Google's Business Directory <a href="https://www.google.com/business/">https://www.google.com/business/</a>
- Google Business Results
- Google+ Page
- Google Maps Results





About 422,000 results (0.57 seconds)

#### Westerly dictionary definition | westerly defined - YourDictionary

www.yourdictionary.com > Dictionary Definitions \* yourDictionary.com \* westerly, adjective. Situated toward the west. Coming or being from the west westerly winds, noun, pl. west-er-lies. A storm or wind coming from the west.

#### Westerly Breeze - Beach House - Galveston - Home

This 4 bedroom, 3½ bath, 2 story beach house is perfect for families vacationing on the Texas Gulf Coast. Construction was complete on this custom home in ...

#### Westerly | Definition of Westerly by Merriam-Webster

www.merriam-webster.com/dictionary/westerly • Merriam-Webster • Full Definition of westerly. 1 : situated toward or belonging to the west <the westerly end of the farm>. 2 : coming from the west <a westerly breeze>. See westerly ...

#### Pointe West Luxury Beach House - Two Masters!... - VRBO

www.vrbo.com > Galveston, TX, USA > USA > Texas > Gulf Coast > Galveston •

\*\*\*\* Rating: 4.7 - 11 reviews

If your idea of a great summer vacation is being close to the water, then you will fall in love with Westerly Breeze. This house is surrounded by water on 3 sides, ...

#### Westerly Breeze - Facebook

www.facebook.com > Places > Galveston, Texas > Hotel \*

Westerly Breeze, Galveston, TX. 103 likes - 97 were here. This 4 bedroom, 3½ bath, 2 story beach house is perfect for families vacationing on the Texas...

#### Westerly Breeze - FFXIclopedia - Wikia

ffxiclopedia.wikia.com/wiki/Westerly Breeze \*

Westerly Breeze, 46,667 pages on this wiki, Edit this page, History - Talk0 ... Westerly Breeze, Gender, Male, Race, Galka, Affiliation, Adoulin ...

#### Westerly Breeze - Horse

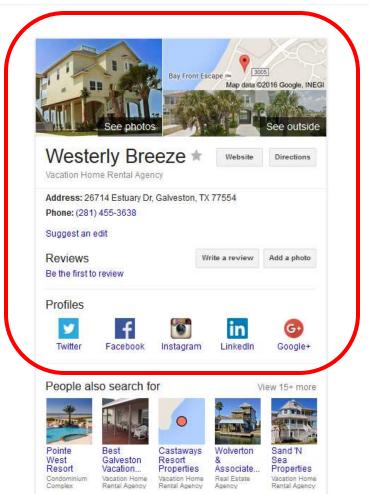
www.horseracingnation.com/horse/Westerly Breeze \*

Westerly Breeze horse page with past performances, results, pedigree, photos and videos. Westerly Breeze horse rating and status. See who is a fan of Westerly ...

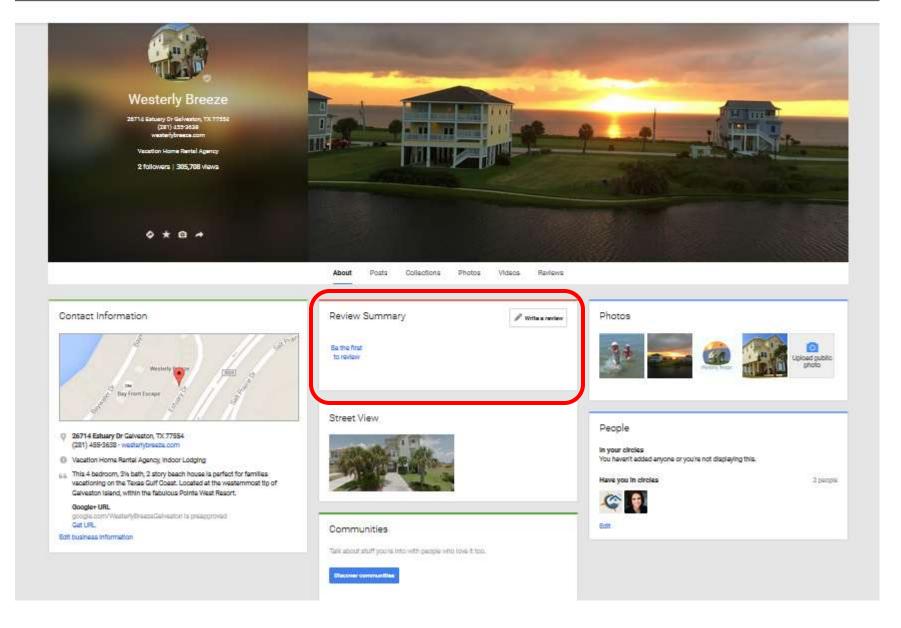
#### 2016 Oregon Offshore: Westerly Breeze Building In The Strait

www.oregonoffshore.org/2016/05/westerly-breeze-building-in-strait.html •

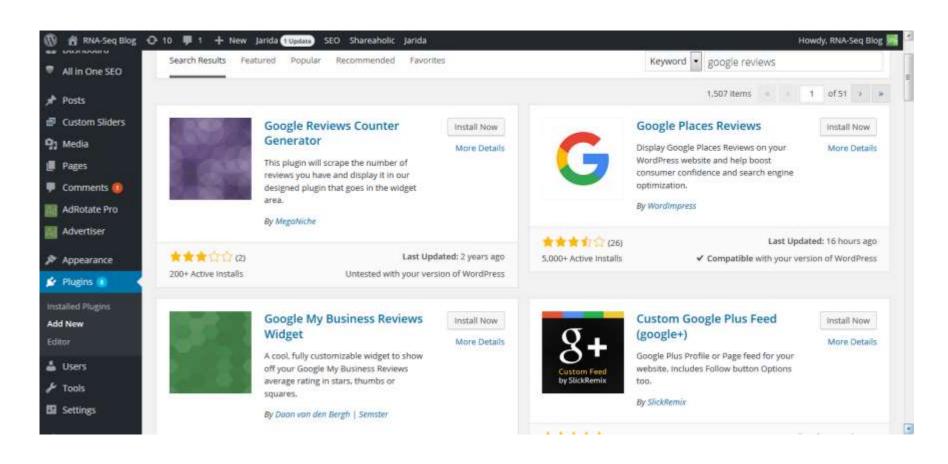
May 13, 2016 - We're seeing some interesting developments in this stage of the race; the lead



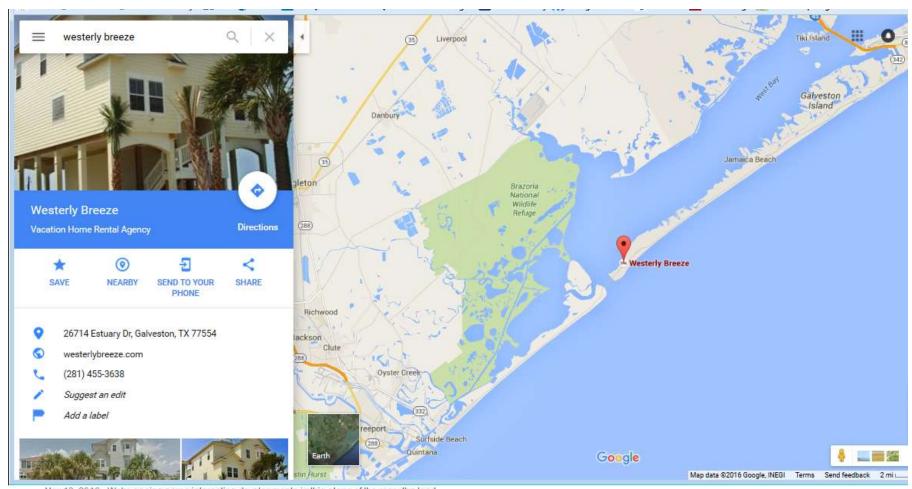
Feedback



## Wordpress – Google Reviews Plugins

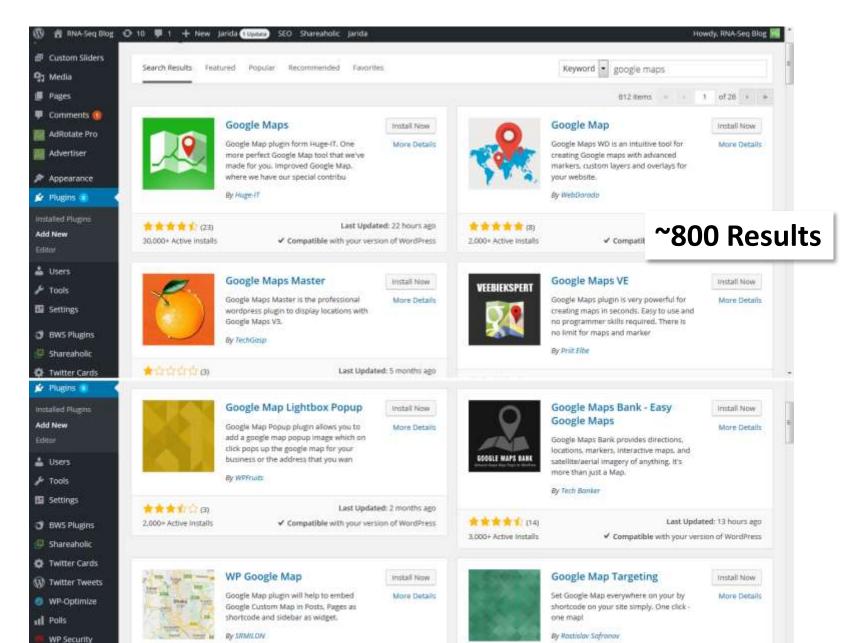


~1500 Results



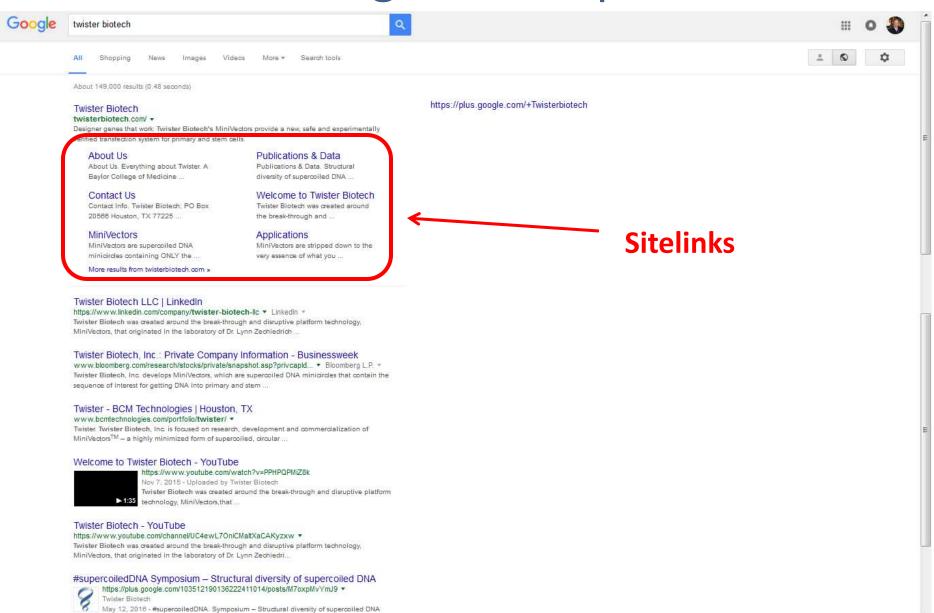
May 13, 2016 - We're seeing some interesting developments in this stage of the race; the lead

## Wordpress – Google Maps Plugins



- A <u>sitemap</u> is a file where you can list the web pages of your site to tell users,
   Google and other search engines about the organization of your site content.
- Search engine web crawlers like <u>Googlebot</u> read this file to more intelligently crawl your site.
- <u>Sitelinks</u> The links shown below some of Google's search results, called sitelinks, are meant to help users navigate your site. Google analyzes the link structure of your site to find shortcuts that will save users time and allow them to quickly find the information they're looking for.
- HTML vs XML





#### **HTML Sitemap – for users**

#### theinnatfoxhollow.com > Site Map

- <u>Luxury Long Island Hotels</u>
  - Enjoy luxury suite accommodations with The Inn at Fox Hollow located in Long Island, NY.
- Long Island New York Vacation Package

Check out our updated hotel specials that add a special touch to your getaway.

- Romance Packages in New York
   Choose from several unique gift packages that will complete your stay with The Inr Hollow.
- Long Island, NY Hotel Accommodations

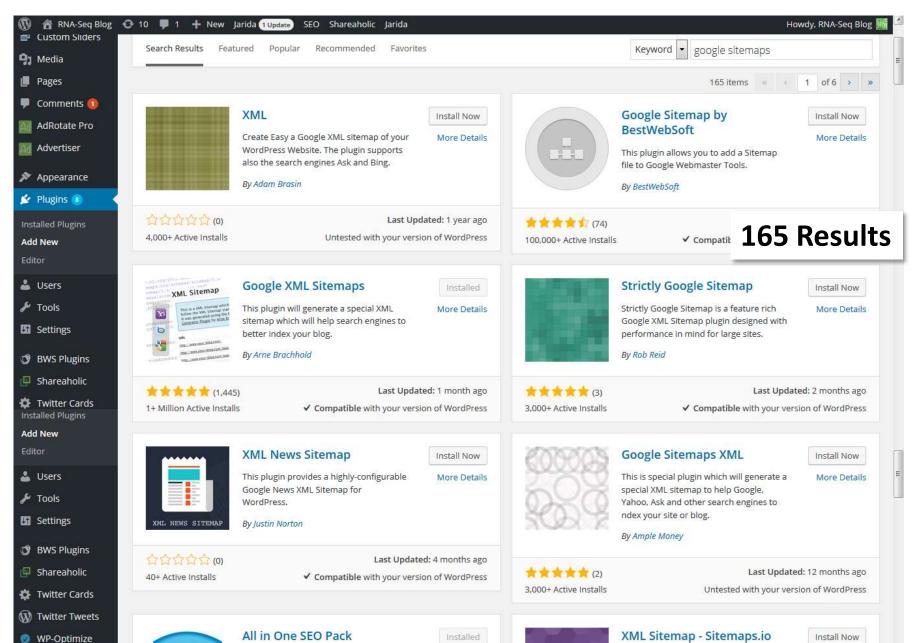
Indulge yourself with one of our 145 suites that are exquisitely designed for comfort.

- Suite Types
  - Studio Suites
  - Courtyard Studio Suites
  - King Suites
  - Double Bedded Suites
  - Royal Suites
  - Fitness Room
- Amenities & Services
- Hotel Long Island, New York

#### **XML Sitemap – for Googlebot**

```
1 <?xml version="1.0" encoding="UTF-8"?><?xml-stylesheet type="text/xsl" href="http://www.rna-seqblog.com/wp-content/plugins/google-sitemap-generator/sitemap.xsl"?>
 2 <!-- sitemap-generator-url="http://www.arnebrachhold.de" sitemap-generator-version="3.4" -->
 3 <!-- generated-on="June 24, 2014 8:19 pm" -->
 4 <!-- Debug: Total comment count: 174 -->
 5 <urlset xmlns:xsi="http://www.w3.org/2001/XMLSchema-instance" xsi:schemaLocation="http://www.sitemaps.org/schemas/sitemap/0.9 http://www.sitemaps.org/schemas/sitemap/0.9 http://www.sitemap/0.9 htt
                  <loc>http://www.rna-seqblog.com/</loc>
                  <lastmod>2014-06-20T13:38:57+00:00</lastmod>
                  <changefreq>daily</changefreq>
                  <priority>1.0</priority>
           </url>
11 <!-- Debug: Start Postings -->
12 <!-- Debug: Priority report of postID 1155: Comments: 0 of 174 = 0 points -->
                  <loc>http://www.rna-seqblog.com/another-weapon-in-the-war-against-bias/</loc>
                  <lastmod>2014-06-20T13:38:57+00:00</lastmod>
                  <changefreg>monthlv</changefreg>
                  <priority>0.2</priority>
           </url>
19 <!-- Debug: Priority report of postID 3451: Comments: 0 of 174 = 0 points -->
                  <loc>http://www.rna-segblog.com/a-biophysical-model-for-identifying-splicing-regulatory-elements-and-their-interactions/</loc>
                  <lastmod>2014-06-20T13:33:59+00:00</lastmod>
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26 <!-- Debug: Priority report of postID 536: Comments: 0 of 174 = 0 points -->
                  <loc>http://www.rna-segblog.com/a-novel-pathway-of-small-guide-rna-maturation/</loc>
                  <lastmod>2014-06-20T13:32:12+00:00</lastmod>
                  <changefreg>monthly</changefreg>
                  <priority>0.2</priority>
33 <!-- Debug: Priority report of postID 8013: Comments: 0 of 174 = 0 points -->
34
                  <loc>http://www.rna-segblog.com/postdoc-position-available-cancer-genomics-bioinformaticist/</loc>
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           </mrl>
40 <!-- Debug: Priority report of postID 8009: Comments: 0 of 174 = 0 points -->
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47 <!-- Debug: Priority report of postID 8004: Comments: 0 of 174 = 0 points -->
                  <loc>http://www.rna-segblog.com/blockclust-efficient-clustering-and-classification-of-non-coding-rnas-from-short-read-rna-seg-profiles/</loc>
                  <lastmod>2014-06-20T12:50:14+00:00</lastmod>
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54 <!-- Debug: Priority report of postID 8000: Comments: 0 of 174 = 0 points -->
                  <loc>http://www.rna-segblog.com/dynb-a-probabilistic-method-to-analyze-rna-seg-time-series-data/</loc>
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```

## Wordpress – Google Sitemaps Plugins



## Agenda



### Web Design

Design Trends - Wordpress Rich Media - Coding



#### SEO

Hummingbird
Sitemaps – Webmaster Tools



### Blogging

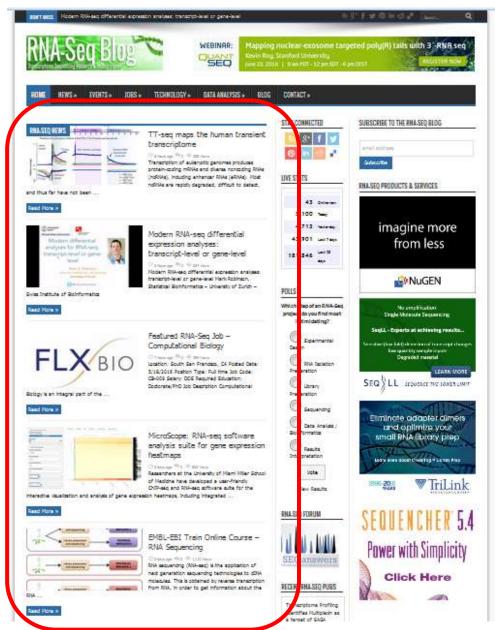
Benefits of Blogging RSS - Newsletters

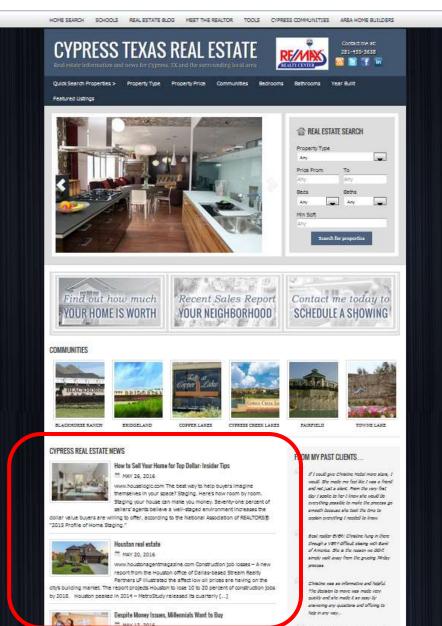


Social Media



### **Blog Posts**



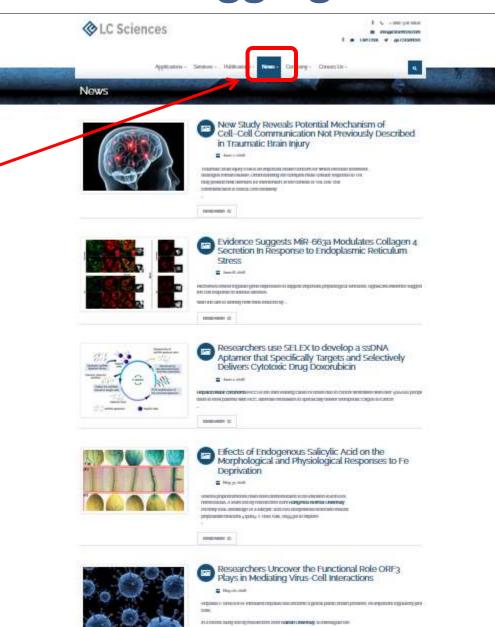


www.realtormag.realtor.org Millennials have a lower net worth

Director was a transaction asset in our

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**Blog Posts** 



News

59

### **Benefits of Blogging**

### 1. Helps drive traffic to your website

- Every time you write a blog post, it's one more indexed page on your website, which means it's one more opportunity for you to show up in search engines and drive traffic to your website in organic search.
- Your blog fuels SEO.
- Blogging also helps you get discovered via social media

### Helps convert that traffic into leads

- Each post is a new opportunity to generate new leads.
- Just add a lead-generating call-to-action to every blog post.



### **Benefits of Blogging**

### 3. Helps establish authority

- If prospects find answers to their common questions via blog posts written by people at your company, they're much more likely to come into the sales process trusting you.
- Blog reader more educated so more productive/efficient sales conversion process
- Can be a resource for answers to complex questions



### What to Blog About?

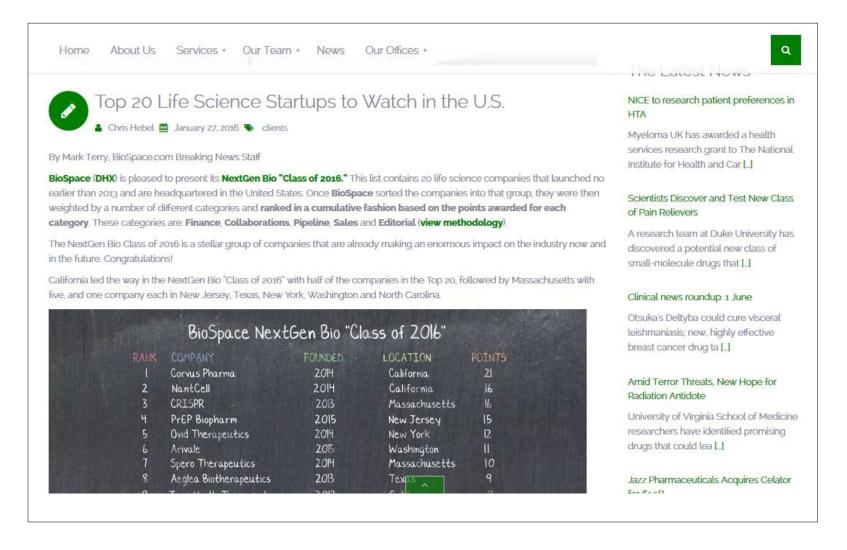
- 1. Company News
- 2. Press Releases
- 3. Upcoming Events
- 4. Job Openings



#### **New Content on Your Website**



#### **News or Success of a Customer**



### **Headlines Related to your Industry**

#### Rising Sales Contracts Make for Strong Spring **ABOUT THE AGENT** Christine Hebel APRIL 28, 2016 BY CHRISTINE. HEBEL LEAVE A COMMENT Licensed Realtor ReMax Cypress www.realtormag.realtor.org More About Me... Pending home sales last month zoomed to the highest level in nearly a year, according to the MORTGAGE CALCULATOR National Association of REALTORS®'s Pending Home Sales Index, a forward-looking indicator based on contract signings. Signings climbed 1.4 percent nationwide in March to an index reading Price of Home of 110.5, its highest reading since May 2015. Down Payment Mortgage Term yrs Lawrence Yun, NAR's chief economist, says the pending home sales increase marks a solid Interest Rate beginning to the spring buying season. Monthly Payment \$ "Despite supply deficiencies in plenty of areas, contract activity was fairly strong in a majority of markets in March," Yun says. "This spring's surprisingly low mortgage rates are easing some of the affordability pressures potential buyers are experiencing and are taking away some of the sting CLOSING COST ESTIMATOR from home prices that are still rising too fast and above wage growth." Loan Information Loan Amount Yun also notes the limited number of new single-family homes being built in recent years is starting View/Edit Closing Cost Details to impact some top job-producing markets, where limited inventories of homes for sale are driving

### **Press Coverage of your Company**

### How Strange Twists in DNA Orchestrate Life

So-called "supercoils" change the behavior of DNA, opening a new role for topology in the study of life.

from Quanta Magazine by Emily Singer

DNA is probably best known for its iconic shape — the double helix that James Watson and Francis Crick first described more than 60 years ago. But the molecule rarely takes that form in living cells. Instead, double-helix DNA is further wrapped into complex shapes that can play a profound role in how it interacts with other molecules. "DNA is way more active in its own regulation than we thought," said Lynn Zechiedrich, a biophysicist at Baylor College of Medicine and one of the researchers leading the study of so-called supercoiled DNA. "It's not a passive [molecule] waiting to be latched on to by proteins."

Zechiedrich's newest findings, published in *Nature Communications* in October, capture the dynamic nature of supercoiled DNA and point to what could be a new solution to one of DNA's longstanding puzzles. The letters of the genetic code, known as bases, lie hidden within the helix — so how does the molecular machinery that reads that code and replicates DNA get access? Specialized proteins can unzip small segments of the molecule when it's replicated and when it's converted into RNA, a process known as transcription. But Zechiedrich's work illustrates how DNA opens on its own. Simply twisting DNA can expose internal bases to the outside, without the aid of any proteins. Additional work by David Levens, a biologist at the National Cancer Institute, has shown that transcription itself contorts DNA in living human cells, tightening some parts of the coil and loosening it in others. That stress triggers changes in shape, most notably opening up the helix to be read.

The research hints at an unstudied language of DNA topology that could direct a host of cellular processes. "It's intriguing that DNA behaves this way, that topology matters in living organisms," said **Craig Benham**, a mathematical biologist at the University of California, Davis. "I think that was a surprise to many biologists."

No Time to Relax

20	21	22	23	24	25	26
27	28	29	30			

#### RECENT NEWS



Presentation – Structural diversity of supercoiled DNA

May 15, 2015



New FAQs about MiniVectors posted on the Twister Biotech website

May 11, 2016



How Strange Twists in DNA Orchestrate Life

April 18, 2016



The Amazing Supercoiled DNA

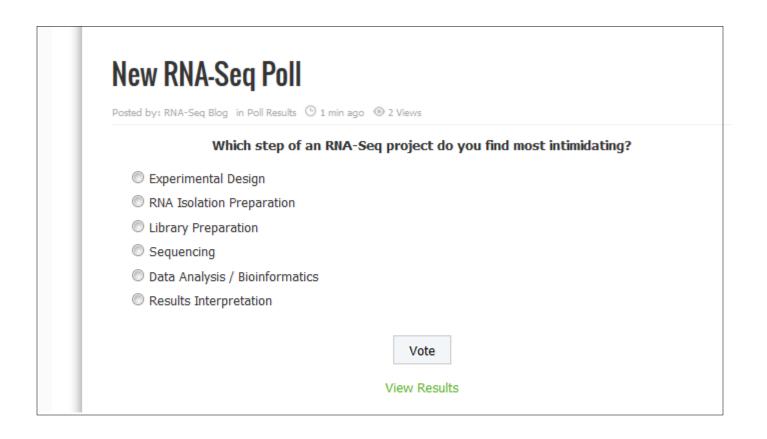
February 24, 2016



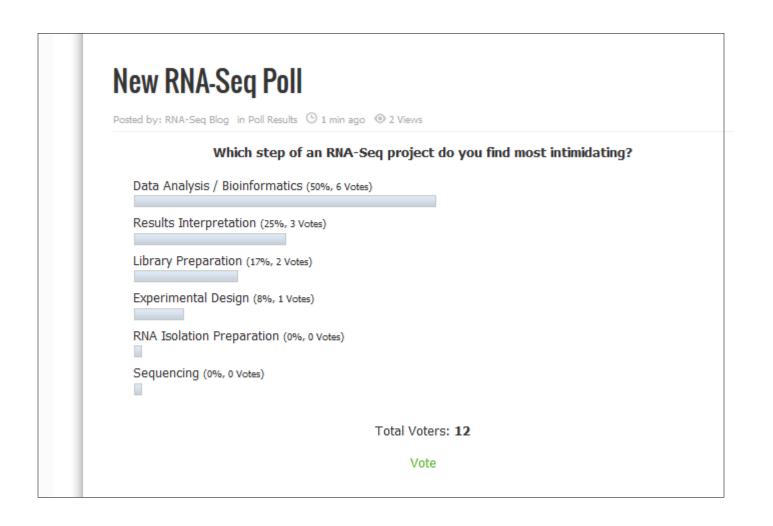


DNA rarely resembles the

### Take A Poll – Ask your prospects/customers what they think



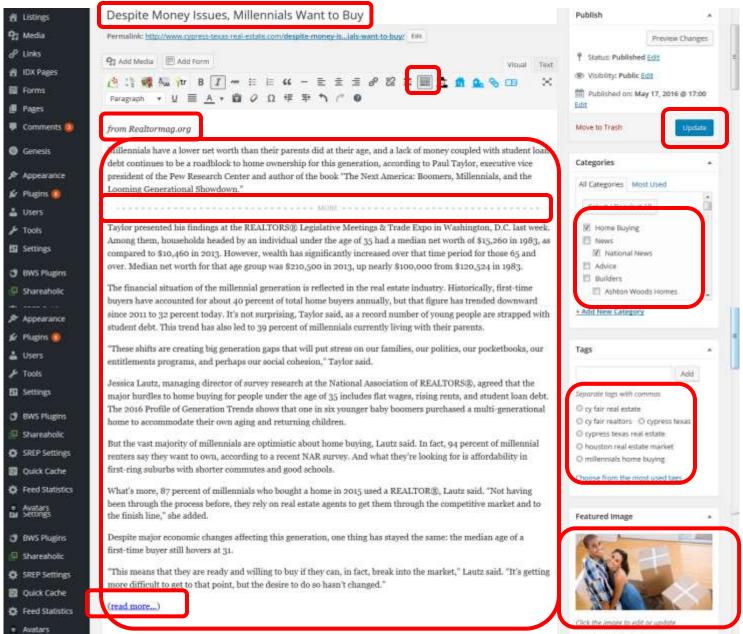
### Take A Poll – Ask your prospects/customers what they think



## **Blogging Platforms**

	WORDPRESS	BLOGGER	TUMBLR	WIX	WEEBLY	SQUARESPACE
\$ COST	FREE	FREE	FREE	FREE OR PREMIUM	FREE OR PREMIUM	FREE OR PREMIUM
CUSTOM	YES	YES	YES	YES	YES	YES
PLUGINS	35,000+	LIMITED	VERY LIMITED	VERY LIMITED	VERY LIMITED	VERY LIMITED
THEMES/ DESIGNS	3,000+	~500	~500	~100	~100	~100
USER FRIENDLINESS	<b>9</b> /10	<b>8</b> /10	<b>8</b> /10	<b>8</b> /10	<b>7</b> /10	<b>8</b> /10
PROMOTION/ SEO	<b>9</b> /10	<b>8</b> /10	<b>7</b> /10	<b>6</b> /10	<b>6</b> /10	<b>5</b> /10
OVERALL RATING	<b>9.5</b> /10	<b>8</b> /10	<b>7</b> /10	<b>6</b> /10	<b>6</b> /10	<b>6</b> /10

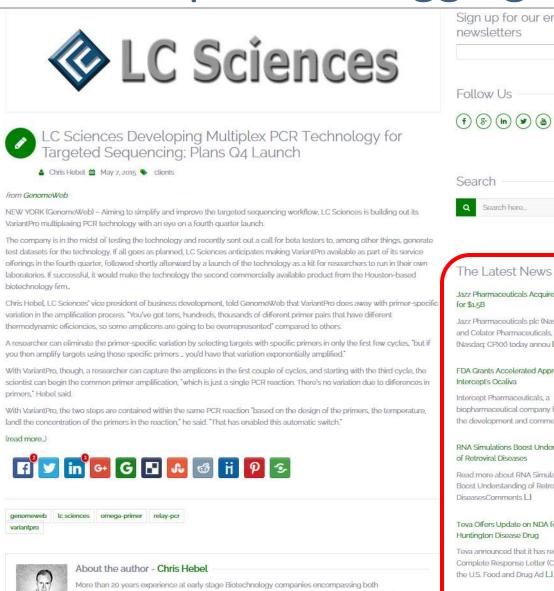
## Wordpress - Blogging



## Wordpress - Blogging



## Wordpress - Blogging



product/process development work and entrepreneurial business development work. Mr. Hebel now acts

as a consultant to early stage companies developing and commercializing various biotechnology products

based on cutting edge technologies.

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#### The Latest News

#### Jazz Pharmaceuticals Acquires Celator

Jazz Pharmaceuticals plc (Nasdag: JAZZ) and Celator Pharmaceuticals, Inc. (Nasdaq: CPXX) today annou [...]

#### FDA Grants Accelerated Approval to Intercept's Ocaliva

Intercept Pharmaceuticals, a biopharmaceutical company focused on the development and commercializat L.I.

#### RNA Simulations Boost Understanding of Retroviral Diseases

Read more about RNA Simulations Boost Understanding of Retroviral DiseasesComments LI

#### Teva Offers Update on NDA for Huntington Disease Drug

Teva announced that it has received a Complete Response Letter (CRL) from the U.S. Food and Drug Ad L.I

#### Daiichi Sankyo halts lung cancer trial

Dailchi Sankyo has announced that it will not proceed with the second part of its

**RSS Feed** 

#### **RSS Feeds**

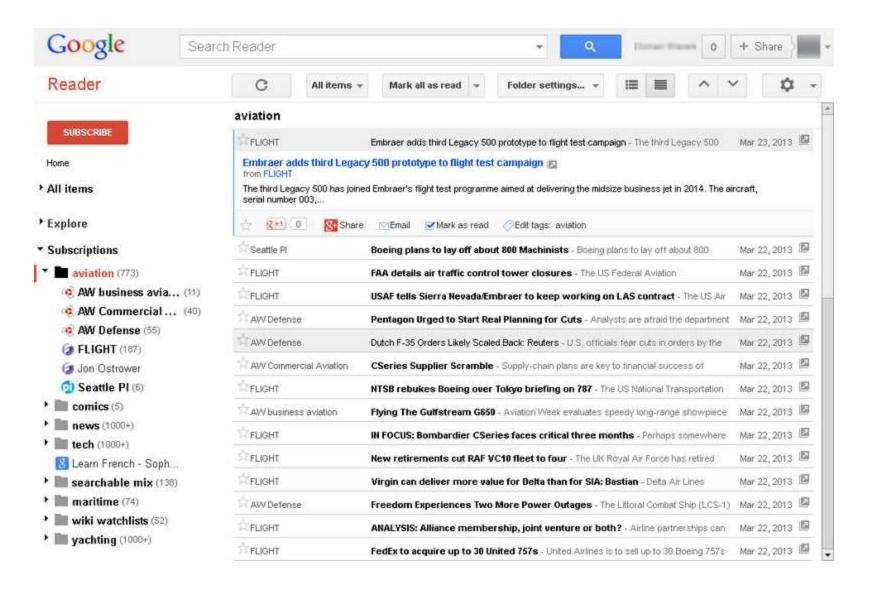
- 1. Really Simple Syndication
- 2. Uses several standard web feed formats to publish frequently updated information: blog entries, news headlines, audio, video.
- 3. An RSS document (called "feed", "web feed", or "channel") includes full or summarized text, and metadata, like publishing date and author's name.

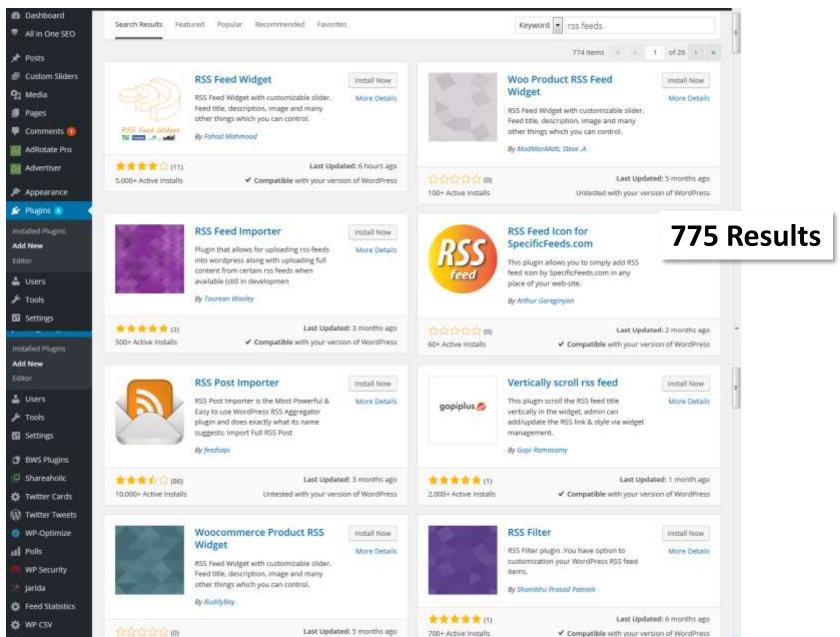
#### **RSS Feeds Benefit Publishers**

- RSS feeds enable publishers to syndicate data automatically.
- Plugins pull content from other sources and aggregate on your site.

#### **RSS Feeds Benefit Readers**

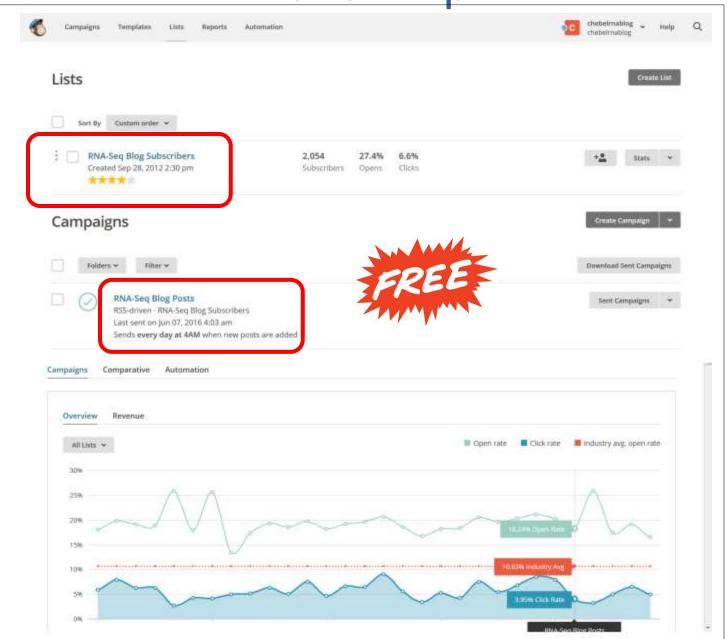
- Readers receive timely updates from favorite websites or can aggregate data from many sites.
- Subscribing to a website RSS removes the need for the user to manually check the website for new content.

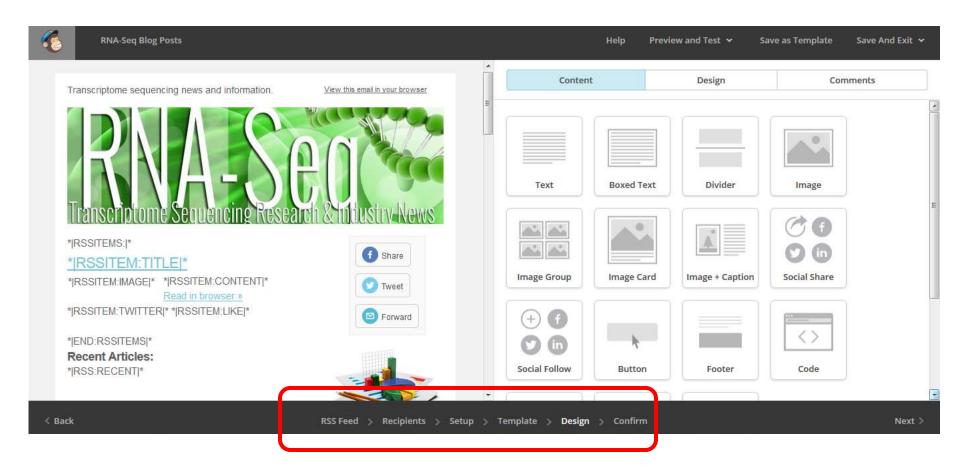


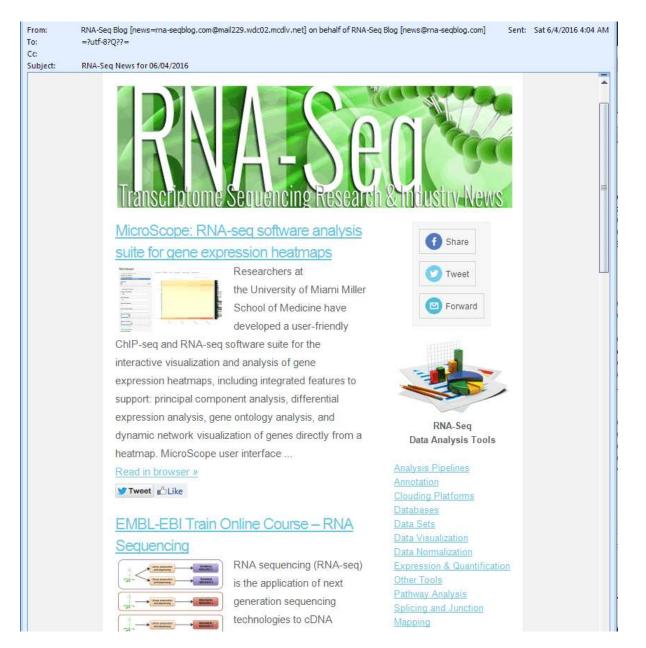


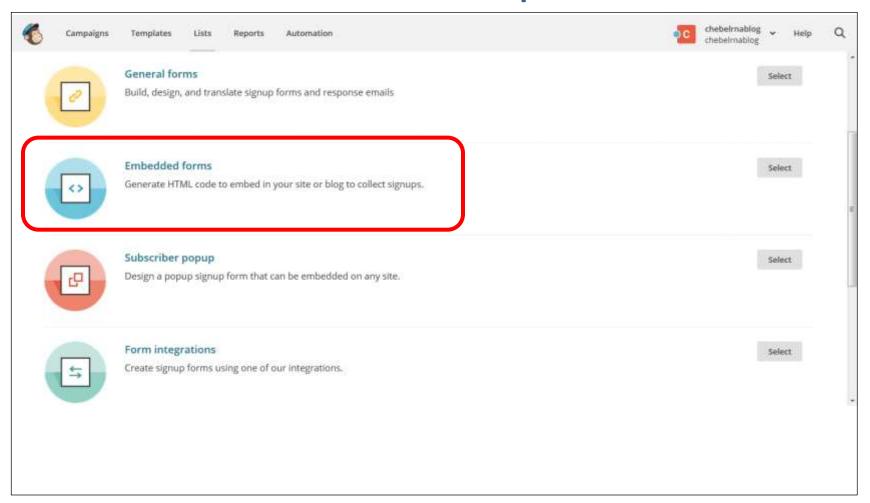
### Your Blog has its Own Feed!

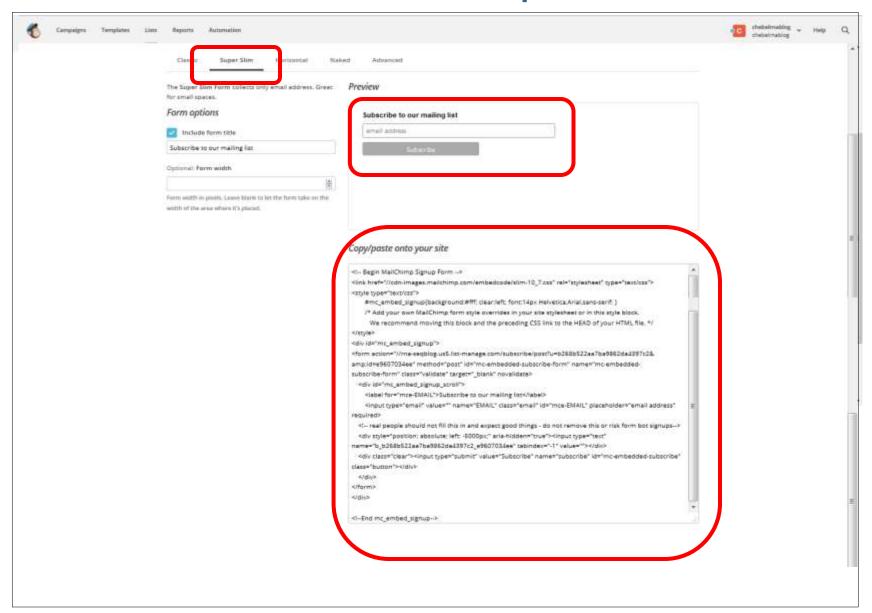
- Readers can subscribe via RSS reader.
- You can set up an email list and then send a newsletter of blog updates to their email box.

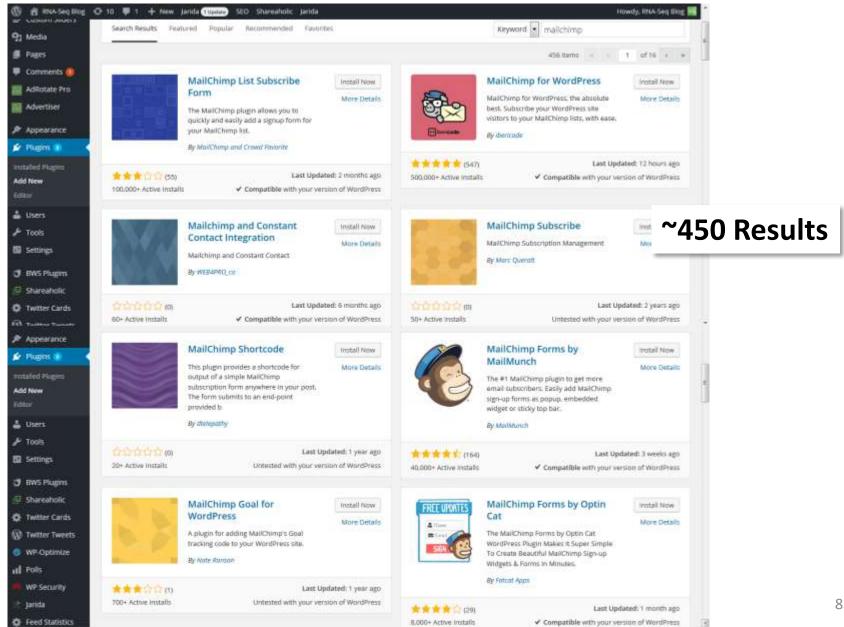


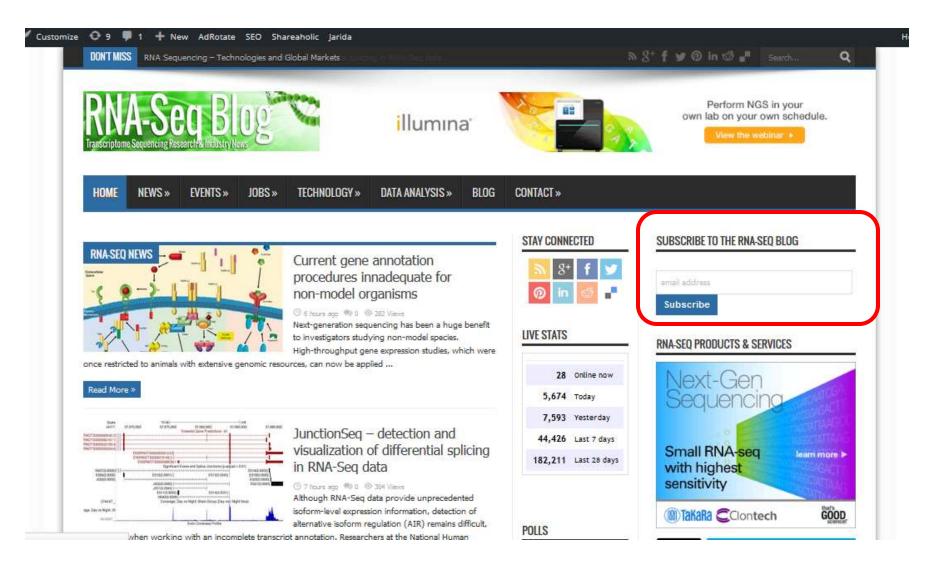












## Agenda



### Web Design

Design Trends - Wordpress Rich Media - Coding



### SEO

Hummingbird
Sitemaps – Webmaster Tools



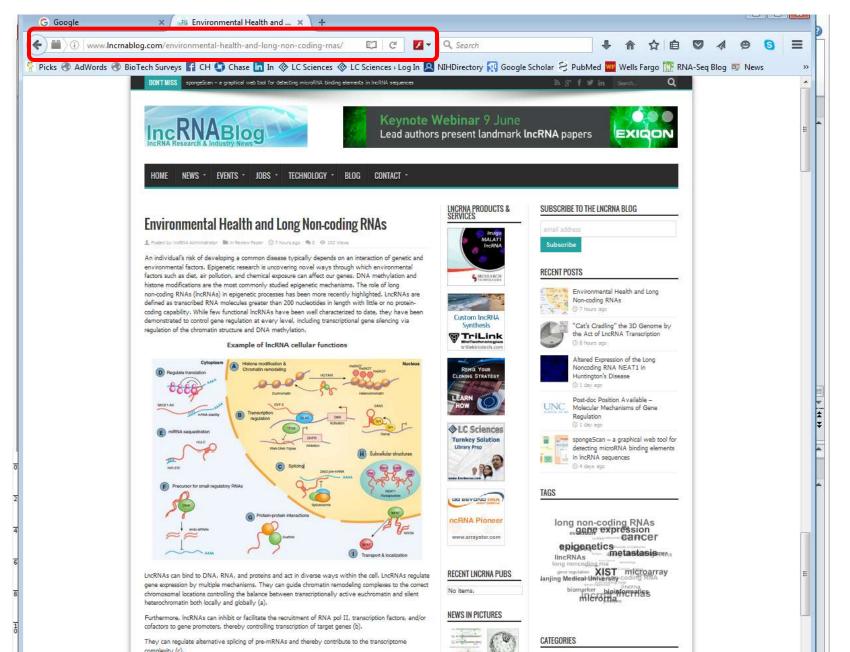
### Blogging

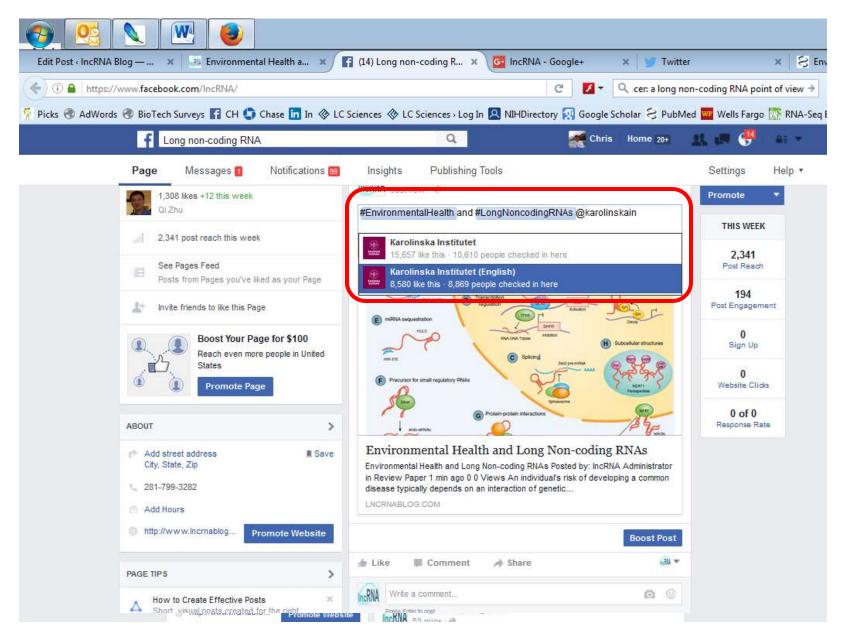
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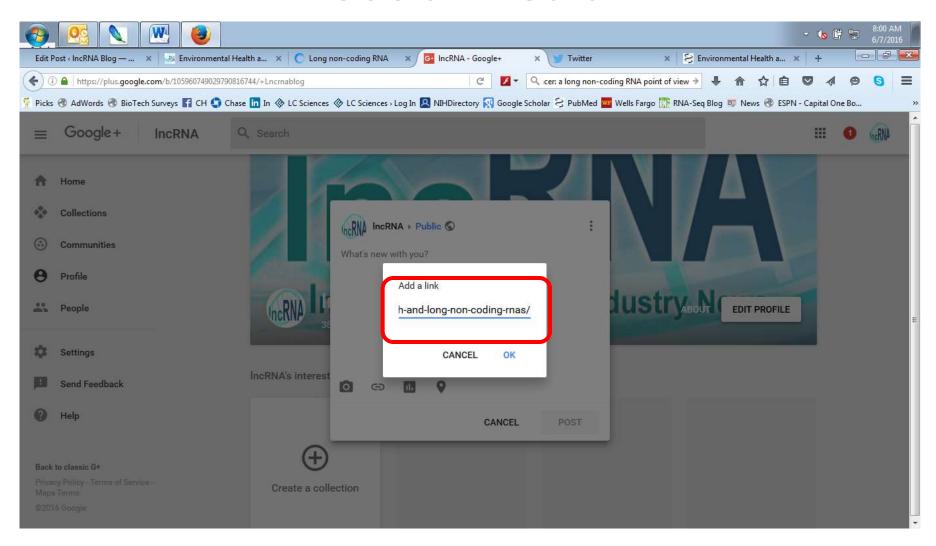


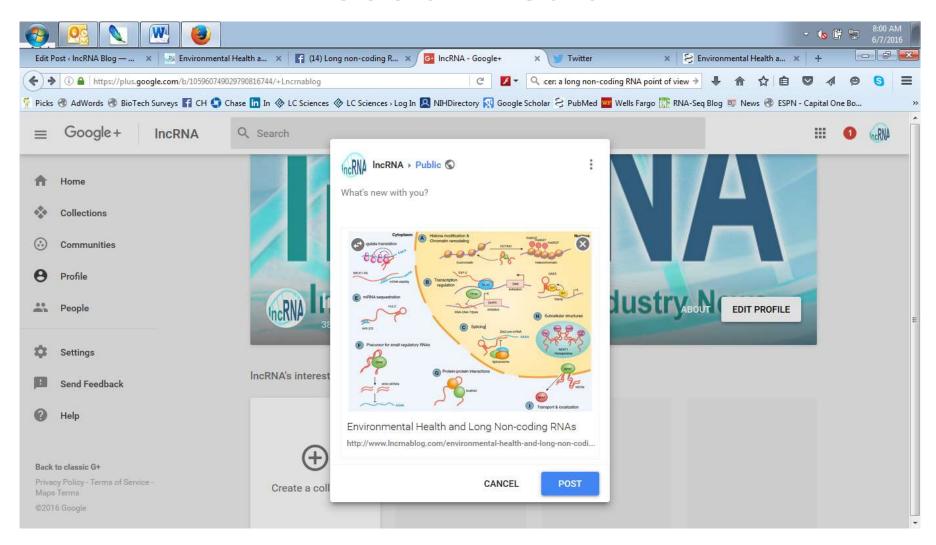


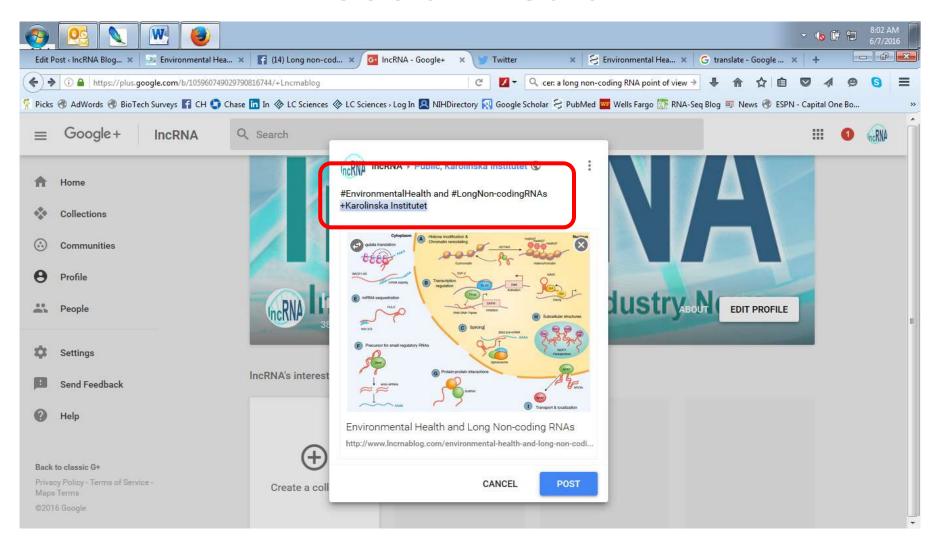


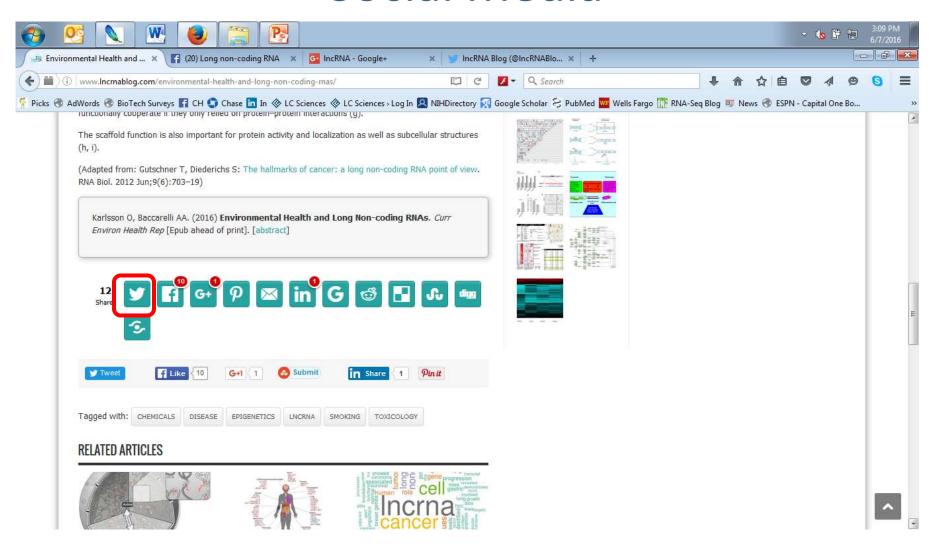


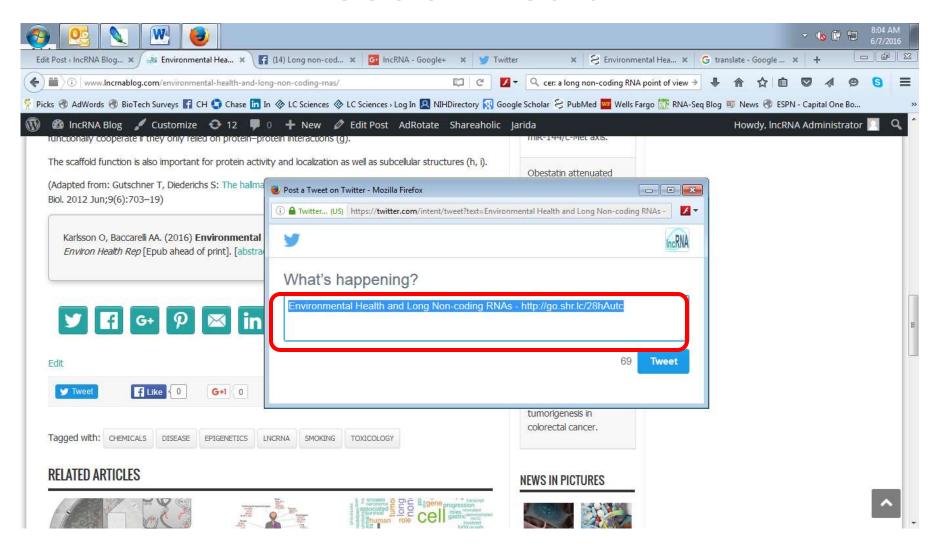


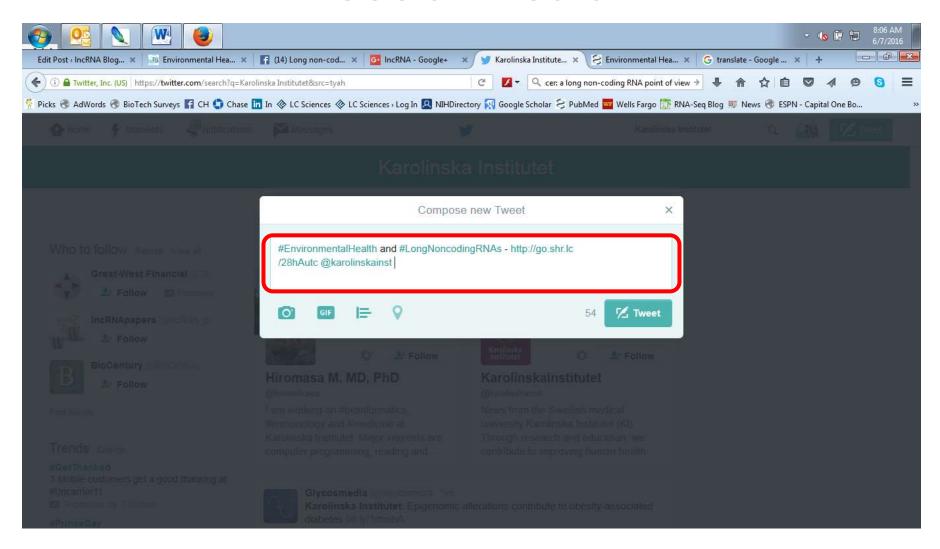


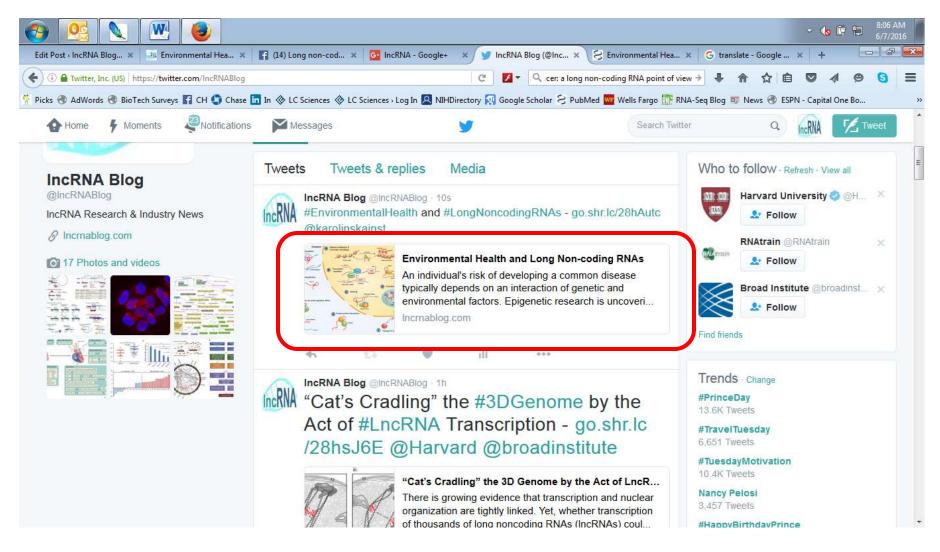












## Thank You

